

**IN THE UNITED STATES BANKRUPTCY COURT  
FOR THE DISTRICT OF DELAWARE**

In re:

BOY SCOUTS OF AMERICA AND  
DELAWARE BSA, LLC,<sup>1</sup>

Debtors.

Chapter 11

Case No. 20-10343 (LSS)

(Jointly Administered)

Hearing Date: June 17, 2021 at 10:00 a.m. (ET)

Objection Deadline: June 10, 2021 at 4:00 p.m. (ET)

**DEBTORS' MOTION FOR ENTRY OF AN ORDER, PURSUANT TO  
SECTION 363 OF THE BANKRUPTCY CODE, AUTHORIZING THE  
SALE OF CERTAIN REAL PROPERTY LOCATED IN WESTLAKE, TEXAS**

Boy Scouts of America (the "BSA") and Delaware BSA, LLC, the non-profit corporations that are debtors and debtors in possession in the above-captioned chapter 11 cases (together, the "Debtors"), submit this motion (this "Motion"), pursuant to sections 105(a) and 363 of title 11 of the United States Code (the "Bankruptcy Code") and rules 2002, 6004, and 9014 of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), for entry of an order, substantially in the form attached hereto as **Exhibit A** (the "Proposed Order"): (a) approving and authorizing the BSA's sale (the "Sale") of certain real property located at 1301 Solana Boulevard, Westlake, Texas 76262 (the "Scouting University Property") to Israel Bernal (the "Purchaser"), free and clear of any interests in such property, on the terms and conditions set forth in the Purchase and Sale Agreement dated as of May 17, 2021 (the "Sale Agreement"), a true and correct copy of which is attached to the Proposed Order as Exhibit 1; and (b) granting related relief. In support of this Motion, the Debtors submit the declaration of Brian Whittman, a Managing Director with Alvarez & Marsal North America, LLC (the "Whittman Declaration"),

<sup>1</sup> The Debtors in these chapter 11 cases, together with the last four digits of each Debtor's federal tax identification number, are as follows: Boy Scouts of America (6300); and Delaware BSA, LLC (4311). The Debtors' mailing address is 1325 West Walnut Hill Lane, Irving, Texas 75038.

which is attached hereto as **Exhibit B**. In further support of this Motion, the Debtors respectfully state as follows:

**STATUS OF THE CASES AND JURISDICTION**

1. The Debtors commenced these cases on February 18, 2020, and they continue to operate their non-profit organization and manage their properties as debtors in possession pursuant to sections 1107(a) and 1108 of the Bankruptcy Code. These chapter 11 cases are being jointly administered for procedural purposes only pursuant to Bankruptcy Rule 1015(b) and rule 1015-1 of the Local Rules of Bankruptcy Practice and Procedure of the United States Bankruptcy Court for the District of Delaware (the “Local Rules”).

2. On March 5, 2020, the United States Trustee for the District of Delaware appointed an official committee of tort claimants (the “Tort Claimants’ Committee”) and an official committee of unsecured creditors (the “Creditors’ Committee”) pursuant to section 1102 of the Bankruptcy Code.

3. On April 24, 2020, the Court appointed James L. Patton, Jr. (the “Future Claimants’ Representative”) as the representative of future abuse claimants pursuant to sections 105(a) and 1109(b) of the Bankruptcy Code.

4. The Court has jurisdiction to consider this Motion pursuant to 28 U.S.C. § 1334 and the *Amended Standing Order of Reference* from the United States District Court for the District of Delaware, dated February 29, 2012. This is a core proceeding within the meaning of 28 U.S.C. § 157(b)(2), and the Debtors confirm their consent, pursuant to Local Rule 9013-1(f), to the entry of a final order or judgment by the Court in connection with this Motion if it is determined that the Court, absent consent of the parties, cannot enter final orders or judgments in

connection herewith consistent with Article III of the United States Constitution. Venue is proper pursuant to 28 U.S.C. §§ 1408 and 1409.

5. The statutory and other bases for the relief requested in this Motion are sections 105 and 363 of the Bankruptcy Code, Bankruptcy Rules 2002, 6004, and 9014, and Local Rules 2002-1, 6004-1 and 9013-1.

### **BACKGROUND**

#### **A. The Scouting University Property and the BSA Settlement Trust Contribution**

6. The Debtors' proposed chapter 11 plan [D.I. 4107] (as such may be amended, modified, or supplemented from time to time, the "Plan")<sup>2</sup> provides that the BSA Settlement Trust Contribution will include, among other things, the BSA's right, title and interest in and to the Scouting University Property. *See* Plan, Art. I.A.43. The Scouting University Property is a nearly 10,000 square foot building located on approximately 1.72 acres of real property in Westlake, Texas. Historically, the Scouting University Property served as a multipurpose facility with traditional offices alongside large training spaces. The Debtors ceased operations at the facility prior to the Petition Date and it has remained vacant since January 3, 2020. The Debtors do not conduct any operations at the Scouting University Property, and they do not anticipate having any need to use the Scouting University Property in the future. Whittman Decl. ¶ 3.

7. As set forth in the disclosure statement for the Plan, the value of the Scouting University Property was estimated to be approximately \$1,800,000 prior to the Debtors' entry into the Sale Agreement. *See* D.I. 4108, Art. II.C. Following the dedicated marketing and sale process described below, the Debtors entered into an agreement, subject to Court approval, to

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<sup>2</sup> Unless otherwise stated herein, all terms that are capitalized but not otherwise defined in this Motion shall have the meanings ascribed to such terms in the Plan.

sell the Scouting University Property for a purchase price of \$2,100,000. The Debtors intend to contribute the proceeds of the Sale, which are estimated to be approximately \$1,962,000 net of commissions, charges and fees, to the Settlement Trust on the Effective Date as a component of the BSA Settlement Trust Contribution.

**B. The Marketing Process**

8. In October 2019, the Debtors entered into an exclusive sales listing agreement with CBRE, Inc. (“CBRE”) to act as their representative with respect to the marketing and sale of the Scouting University Property. Initial marketing efforts began in February 2020. CBRE estimates that its marketing efforts resulted in more than 50,000 unique impressions based on its electronic tracking, from local, regional, and national users and investors. Approximately 750 prospective purchasers reviewed detailed underwriting materials with respect to the Scouting University Property. Whittman Decl. ¶ 4. Ultimately, CBRE received four (4) qualified offers for the Scouting University Property ranging from \$1,700,000 to \$2,000,000. *Id.* ¶ 6.

9. In connection with its services to the Debtors, CBRE prepared a broker opinion of value for the Scouting University Property dated as of October 13, 2020 (the “Broker Opinion”). A true and correct copy of the Broker Opinion is attached to the Whittman Declaration as Exhibit 1. The Broker Opinion outlines a series of challenges related to the sale of the Scouting University Property, including the property’s specialized use and relatively expensive estimated demolition costs. Based on these considerations and its analysis of the market, CBRE recommended an “as is” target price of \$1,800,000 for the property.

10. Upon considering the Broker Opinion and the qualified offers they received for the Scouting University Property, the Debtors and the Purchaser engaged in arm’s-length and good-faith negotiations and ultimately agreed on a purchase price of \$2,100,000, which was \$100,000 higher than the Purchaser’s initial offer. Whittman Decl. ¶ 6. The Sale will yield

proceeds of approximately \$1,962,000 net of approximately \$138,000 of customary commissions, charges and fees, including a six percent (6%) brokers' fee shared between CBRE and Henry S. Miller Brokerage, LLC. *Id.* ¶ 8.

### C. The Sale Agreement

11. Consistent with the requirements of Local Rule 6004-1, the material terms of the Sale Agreement as it relates to the Scouting University Property are set forth in the following table. All capitalized terms used but not otherwise defined in the following table have the meaning ascribed to such terms in the Sale Agreement.

<b>Summary of Material Terms of Sale Agreement</b>	
<b>Purchase Price (Section 3)</b>	\$2,100,000.
<b>Legal Description of Assets (Section 2)</b>	The address of the property is 1301 Solana Boulevard, Building 5, Westlake, TX, 75038. It is described as ±9,827 SF facility on approximately ±1.722 acres of land, legally described as a 1.722 acre tract of land situated in the C.M. THROOP Survey, Abstract No. 1510, Tarrant County, TX and being all of Lot 1R2, Block 2, Westlake/Southlake Park Addition No. 1.
<b>Termination (Sections 4(C) &amp; 10(B)(3))</b>	<p>If Purchaser fails to timely deposit the Earnest Money with the Title Company, then Seller may, at Seller's option, terminate the Sale Agreement by delivering a written termination notice to Purchaser at any time until Purchaser deposits the Earnest Money with the Title Company.</p> <p>Purchaser may terminate the Sale Agreement by delivering a written notice to Seller on or before the last day of the Inspection Period, in which case the Earnest Money will be returned to Purchaser. Purchaser's reason for choosing to terminate the Sale Agreement does not need to be related to the condition of the Property, and Purchaser is not required to justify Purchaser's decision to terminate this Contract.</p>
<b>Sale to Insider</b>  <i>Del. Bankr. L.R. 6004-1(b)(iv)(A)</i>	The transaction contemplated by the Sale Agreement does not include any sales to Insiders as that term is defined in Bankruptcy Code section 101(31).

<p><b>Agreements with Management</b></p> <p><i>Del. Bankr. L.R. 6004-1(b)(iv)(B)</i></p>	<p>No agreements with management are contemplated under the Sale Agreement.</p>
<p><b>Releases (Section 10(1))</b></p> <p><i>Del. Bankr. L.R. 6004-1(b)(iv)(C)</i></p>	<p>Purchaser shall defend and indemnify Seller against any claims that arise due to any actions by Purchaser or Purchaser’s agents, employees, consultants and contractors. Purchaser’s obligation to defend and indemnify Seller will survive the Closing or termination of the Sale Agreement.</p>
<p><b>Private Sale/No Competitive Bidding</b></p> <p><i>Del. Bankr. L.R. 6004-1(b)(iv)(D)</i></p>	<p>The Debtors do not contemplate conducting an auction for the sale of the Assets. The Assets were extensively marketed by the Debtors and their representative, CBRE.</p>
<p><b>Closing and Other Deadlines (Sections 4(B), 10(B)(1), and 15(A))</b></p> <p><i>Del. Bank. L.R. 6004-1(b)(iv)(E)</i></p>	<p>The “Effective Date” is the date the Title Company acknowledges receipt of the fully executed Sale Agreement.</p> <p>The Inspection Period will last until 30 days after the Effective Date to inspect the Property and conduct studies regarding the Property.</p> <p>The Closing Date will be 15 days after the expiration of the Inspection Period.</p>
<p><b>Good Faith Deposit (Sections 4(C))</b></p> <p><i>Del. Bank. L.R. 6004-1(b)(iv)(F)</i></p>	<p>Within two Business Days after the Effective Date, Purchaser shall deliver an earnest money deposit in the amount of \$25,000 payable to the Title Company in its capacity as escrow agent.</p>
<p><b>Interim Arrangements with Proposed Buyer</b></p> <p><i>Del. Bank. L.R. 6004-1(b)(iv)(G)</i></p>	<p>The Debtors are not entering into any interim agreements or arrangements with the Purchaser.</p>
<p><b>Use of Proceeds</b></p> <p><i>Del. Bank. L.R. 6004-1(b)(iv)(H)</i></p>	<p>The Sale Agreement does not place any restrictions on the Debtors’ use of the proceeds obtained from the Sale Transaction.</p>
<p><b>Tax Exemption</b></p> <p><i>Del. Bank. L.R. 6004-1(b)(iv)(I)</i></p>	<p>The Sale Agreement and this Motion do not seek to have the Sale Transaction declared exempt from taxes under section 1146(a) of the Bankruptcy Code.</p>

<b>Record Retention</b>  <i>Del. Bank. L.R.</i> <i>6004-1(b)(iv)(J)</i>	Local Bankruptcy Rule 6004-1(b)(iv)(J) does not apply because the Sale Agreement does not consist of a sale of substantially all of the Debtors' assets.
<b>Sale of Avoidance Actions</b>  <i>Del. Bank. L.R.</i> <i>6004-1(b)(iv)(K)</i>	The Debtors do not propose to sell any avoidance actions or otherwise limit their rights to pursue avoidance claims under chapter 5 of the Bankruptcy Code under the Sale Agreement or this Motion.
<b>Requested Findings as to Successor Liability (Sections 7(1) and 25)</b>  <i>Del. Bank. L.R.</i> <i>6004-1(b)(iv)(L)</i>	A condition precedent to the closing of the Sale Agreement is that the Court shall have entered an order authorizing the sale of the acquired assets to the Purchaser, including sale free and clear of any and all liens, assessments, easements, security interests and other encumbrances except the Permitted Exceptions.
<b>Sale Free and Clear of Unexpired Leases</b>  <i>Del. Bank. L.R.</i> <i>6004-1(b)(iv)(M)</i>	There are no unexpired leases.
<b>Credit Bid</b>  <i>Del. Bank. L.R.</i> <i>6004-1(b)(iv)(N)</i>	The purchase price does not include a credit bid.
<b>Relief from Bankruptcy Rule 6004(h)</b>  <i>Del. Bank. L.R.</i> <i>6004-1(b)(iv)(O)</i>	The Proposed Order contains a waiver of the stay under Bankruptcy Rule 6004(h).

**RELIEF REQUESTED**

12. By this Motion, pursuant to sections 105(a) and 363 of the Bankruptcy Code and Bankruptcy Rules 2002, 6004, and 9014, the Debtors request entry of the Proposed Order: (a) approving and authorizing the Sale of the Scouting University Property to the Purchaser, free and clear of any interests in such property, on the terms and conditions set forth in the Sale Agreement; and (b) granting related relief.

13. The Debtors request that the Court approve the Sale free and clear of any and all liens, claims, encumbrances, mortgages, and other interests, excluding any liabilities expressly assumed by the Purchaser or the Purchaser's affiliates under the Sale Agreement, with any such interests attaching only to the proceeds of the Sale with the same validity, force and effect which they now have against the Scouting University Property.

14. The Debtors further propose to deposit the net proceeds of the Sale into a segregated account pending further order of the Court, which order may be the Confirmation Order. The Debtors intend, as part of the BSA Settlement Trust Contribution under the Plan, to contribute 100% of the net proceeds of the Sale to the Settlement Trust on the Effective Date.

#### **BASIS FOR RELIEF**

**A. The Sale Should Be Approved as a Proper Exercise of the BSA's Sound Business Judgment.**

15. The Sale, the terms of which are set forth in the Sale Agreement, satisfies section 363(b) of the Bankruptcy Code with respect to sales outside of the ordinary course of a debtor's business. Section 363(b)(1) of the Bankruptcy Code provides that "[t]he trustee, after notice and a hearing, may use, sell or lease, other than in the ordinary course of business, property of the estate." 11 U.S.C. § 363(b)(1). Section 105(a) of the Bankruptcy Code empowers bankruptcy courts to "issue any order, process, or judgment that is necessary or appropriate to carry out the provisions of this title." 11 U.S.C. § 105(a).

16. Generally, courts apply four factors in determining whether a sale of a debtor's assets should be approved: (a) whether a sound business reason exists for the proposed transaction; (b) whether fair and reasonable consideration is provided; (c) whether the transaction has been proposed and negotiated in good faith; and (d) whether adequate and reasonable notice is provided. *See Comm. of Equity Sec. Holders v. Lionel Corp. (In re Lionel Corp.)*, 722 F.2d

1063, 1070 (2d Cir. 1983) (setting forth the “sound business purpose” test); *In re Abbotts Dairies of Penn., Inc.*, 788 F.2d 143, 145–47 (3d Cir. 1986) (implicitly adopting the articulated business justification test and adding the “good faith” requirement); *In re Del. & Hudson Ry. Co.*, 124 B.R. 169, 175-76 (D. Del. 1991) (“Once a court is satisfied that there is a sound business reason or an emergency justifying the pre-confirmation sale the court must also determine that the trustee has provided the interested parties with adequate and reasonable notice, that the sale price is fair and reasonable and that the purchaser is proceeding in good faith.”).

17. Under section 363(b), courts in this jurisdiction require only that the debtor “show that a sound business purpose justifies” the proposed use of property. *In re Montgomery Ward Holding Corp.*, 242 B.R. 147, 153 (D. Del. 1999); *see also In re Phx. Steel Corp.*, 82 B.R. 334, 335-36 (Bankr. D. Del. 1987) (requiring a “good business reason” for use under section 363(b) of the Bankruptcy Code); *see Abbotts Dairies*, 788 F.2d at 145–57 (implicitly adopting the “articulated business justification” and good-faith tests of *Lionel*, 722 F.2d at 1070); *see also Del & Hudson Ry.*, 124 B.R. at 176 (concluding that the Third Circuit had adopted a “sound business purpose” test in *Abbotts Dairies*). Moreover, “[w]here the debtor articulates a reasonable basis for its business decisions (as distinct from a decision made arbitrarily or capriciously), courts will generally not entertain objections to the debtor’s conduct.” *In re Johns-Manville Corp.*, 60 B.R. 612, 616 (Bankr. S.D.N.Y. 1986); *see also In re Tower Air, Inc.*, 416 F.3d 229, 238 (3d Cir. 2005) (“Overcoming the presumptions of the business judgment rule on the merits is a near-Herculean task.”).

18. When applying the “business judgment” standard, courts show great deference to a debtor’s business decisions. *See Official Comm. of Subordinated Bondholders v. Integrated Res., Inc. (In re Integrated Res., Inc.)*, 147 B.R. 650, 656 (S.D.N.Y. 1992) (“Courts are loath to

interfere with corporate decisions absent a showing of bad faith, self-interest, or gross negligence.”) (quoting *Smith v. Van Gorkom*, 488 A.2d 858, 872 (Del. 1985)); *In re First Wellington Canyon Assocs.*, No. 89-593 (CPK), 1989 WL 106838, at \*3 (N.D. Ill. Sept. 8, 1989) (stating that “the debtor’s business judgment . . . must be accorded deference unless shown that the bankrupt’s decision was taken in bad faith or in gross abuse of the bankrupt’s retained discretion”).

19. Here, substantial business justifications support the Sale of the Scouting University Property to the Purchaser on the terms set forth in the Sale Agreement. The Scouting University Property provides limited, if any, value to the Debtors’ current operations but requires ongoing maintenance expenditures and managerial focus. As noted above, the Debtors have ceased all operations at the Scouting University Property and do not anticipate using the property going forward. Nevertheless, the Scouting University Property continues to have annual carrying costs. Whittman Decl. ¶ 3. The Sale will enable the Debtors to eliminate these carrying costs and enhance the value of the BSA Settlement Trust Contribution by replacing their proposed contribution of the Scouting University Property itself with a cash contribution that, in the Debtors’ commercial judgment, roughly approximates or exceeds the market value of the property. This benefits all creditors and stakeholders.

20. The purchase price under the Sale Agreement is fair and reasonable. As described above, the purchase price of \$2,100,000 was the result of an extensive marketing process culminating in four (4) qualified offers. Whittman Decl. ¶¶ 4, 6. The final purchase price also exceeds by \$300,000 the \$1,800,000 estimate provided in the Broker Opinion prepared by CBRE and exceeds by \$100,000 the initial offer submitted by the Purchaser. *Id.* ¶¶ 4–6. Moreover, the Sale Agreement was negotiated in good faith and at arm’s length. *Id.* ¶ 6. The Sale Agreement

is the culmination of more than a year of diligent work by the Debtors, with the assistance of CBRE.

21. Approval of the Sale of the Scouting University Property as a private sale is appropriate under the circumstances, and the Debtors do not believe a public auction is necessary to maximize value. Bankruptcy Rule 6004(f)(1) provides that “sales not in the ordinary course of business may be by private sale or by public auction.” Fed. R. Bankr. P. 6004(f). In addition to furnishing the Broker Opinion to the Debtors, which indicated an estimated market value of the property of \$1,800,000, CBRE marketed the Scouting University Property extensively over a period of more than one year. As noted above, these efforts resulted in the review of detailed underwriting materials regarding the Scouting University Property by more than 750 users and investors. The Debtors received four (4) qualified offers for the Scouting University Property and, after engaging in arm’s-length, good-faith negotiations with the highest bidder, agreed on a purchase price of \$2,100,000. Whittman Decl. ¶ 6. The Debtors believe that further marketing efforts for public sale are unlikely to result in higher or otherwise better offers for the Scouting University Property. *Id.* ¶ 8. The Debtors have also consulted with the Tort Claimants’ Committee, the Future Claimants’ Representative, and the Coalition of Abused Scouts for Justice with respect to the Debtors’ proposed Sale prior to filing this Motion. *Id.* ¶ 7.

22. The Sale Agreement is the product of good-faith, arm’s-length negotiations between the Debtors and the Purchaser. Although the Bankruptcy Code does not define the term “good faith purchaser,” the Third Circuit, interpreting section 363(m) of the Bankruptcy Code, has stated that “the phrase encompasses one who purchases ‘in good faith’ and for ‘value.’” *Abbotts Dairies*, 788 F.2d at 147. To constitute a lack of good faith, a party’s conduct in connection with the sale must usually amount to “fraud, collusion between the purchaser and

other bidders or the trustee or an attempt to take grossly unfair advantage of other bidders.” *Id.* (citing *In re Rock Indus. Mach. Corp.*, 572 F.2d 1195, 1198 (7th Cir. 1978)). Due to the absence of a bright-line test for good faith, the determination is based on the facts and circumstances of each case, concentrating on the “integrity of [an actor’s] conduct in the course of the sale proceedings.” *In re Pisces Leasing Corp.*, 66 B.R. 671, 673 (Bankr. E.D.N.Y. 1986) (quoting *Rock Indus. Mach. Corp.*, 572 F.2d at 1198).

23. The Sale Agreement was agreed to by the parties as a result of negotiations which resulted in the Purchaser increasing the purchase price by \$100,000. Whittman Decl. ¶ 6. The Purchaser is not affiliated with, or an insider of, the Debtors or any related entity. *Id.* ¶ 8. Accordingly, the Debtors request that the Court find that the Purchaser is a good-faith purchaser under section 363(m) of the Bankruptcy Code and that the Sale is not subject to avoidance under section 363(n) of the Bankruptcy Code.

24. In light of the foregoing, the Debtors respectfully submit that selling the Scouting University Property to the Purchaser on the terms set forth in the Sale Agreement is supported by Debtors’ sound business judgment and is in the best interests of the Debtors’ estates and creditors.

**B. The Sale Should Be Approved Free and Clear of Liens, Claims, and Encumbrances.**

25. Pursuant to the Sale Agreement, the closing of the Sale is contingent upon the Debtors’ conveying title to the Scouting University Property free and clear of any and all liens, assessments, easements, security interests, and other encumbrances excluding permitted exceptions. Under section 363(f) of the Bankruptcy Code, a debtor in possession may sell property under section 363(b) “free and clear of any interest in such property of an entity other than the estate” if “(1) applicable nonbankruptcy law permits sale of such property free and clear of such interest; (2) such entity consents; (3) such interest is a lien and the price at which such

property is to be sold is greater than the aggregate value of all liens on such property; (4) such interest is in bona fide dispute; or (5) such entity could be compelled, in a legal or equitable proceeding, to accept a money satisfaction of such interest.” 11 U.S.C. § 363(f).

26. The Debtors seek this Court’s approval to sell the Scouting University Property to the Purchaser free and clear of all liens, assessments, easements, security interests, and other encumbrances that are not expressly assumed by the Purchaser under the Sale Agreement. The Debtors are unaware of any claims that are secured by the Scouting University Property. Whittman Decl. ¶ 3. Accordingly, the sale of the Scouting University Property free and clear will not prejudice any of the Debtors’ creditors. Furthermore, should the Debtors become aware of a lien or other secured interest on or in the Scouting University Property, the Debtors believe that the purchase price will exceed the value of any such liens or interests, thereby satisfying the conditions for a sale free and clear under section 363(f)(3). Upon closing of the Sale, existing liens, claims and encumbrances, if any, will attach to the net proceeds of the sale in the order of their priority, with the same validity, force and effect which they now have against the Scouting University Property. Accordingly, the Debtors submit that the Scouting University Property may be sold free and clear of all liens, claims and encumbrances pursuant to section 363(f) of the Bankruptcy Code.

**WAIVER OF BANKRUPTCY RULE 6004(a) AND 6004(h)**

27. To successfully implement the Sale, and given the nature of the relief requested herein and the deadlines in the Sale Agreement, the Debtors respectfully request (a) a finding that the notice requirements under Bankruptcy Rule 6004(a) have been met, and (b) a waiver of the 14-day stay under Bankruptcy Rule 6004(h). The relief requested herein is essential to avoid the potential accrual of unnecessary administrative expenses. Accordingly, the Debtors submit

that, to the extent that Bankruptcy Rule 6004(h) applies, ample cause exists to justify a waiver of the 14-day stay.

**NOTICE**

28. Notice of this Motion will be provided to (i) the Office of the United States Trustee for the District of Delaware; (ii) the Purchaser; (iii) counsel to the Tort Claimants' Committee; (iv) counsel to the Creditors' Committee; (v) counsel to the Future Claimants' Representative; (vi) counsel to the Ad Hoc Committee of Local Councils; (vii) counsel to JPMorgan Chase Bank National Association; (viii) the County Commission of Fayette County (West Virginia), as issuer of those certain Commercial Development Revenue Bonds (Arrow WV Project), Series 2010A, 2010B and 2012; and (ix) any party that has requested notice pursuant to Bankruptcy Rule 2002. The Debtors submit that, in light of the nature of the relief requested herein, no other or further notice need be given.

**CONCLUSION**

WHEREFORE, the Debtors respectfully request that the Court enter the Proposed Order, substantially in the form attached hereto as **Exhibit A**, granting the relief requested in this Motion and such other and any further relief as the Court may deem just and proper.

*[Remainder of Page Intentionally Left Blank]*

Dated: May 27, 2021  
Wilmington, Delaware

**MORRIS, NICHOLS, ARSHT & TUNNELL LLP**

/s/ Paige N. Topper

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ATTORNEYS FOR THE DEBTORS AND  
DEBTORS IN POSSESSION

**EXHIBIT A**

**Proposed Order**

**IN THE UNITED STATES BANKRUPTCY COURT  
FOR THE DISTRICT OF DELAWARE**

In re:

BOY SCOUTS OF AMERICA AND  
DELAWARE BSA, LLC,<sup>1</sup>

Debtors.

Chapter 11

Case No. 20-10343 (LSS)

(Jointly Administered)

Ref. D.I. \_\_\_\_

**ORDER, PURSUANT TO SECTION 363 OF THE BANKRUPTCY  
CODE, AUTHORIZING THE SALE OF CERTAIN REAL  
PROPERTY LOCATED IN WESTLAKE, TEXAS**

Upon the motion (the “Motion”)<sup>2</sup> of the Debtors for entry of an order (this “Order”), pursuant to section 363 of the Bankruptcy Code, authorizing the Debtors to sell the Scouting University Property to the Purchaser free and clear of all interests; and this Court having jurisdiction to consider the Motion in accordance with 28 U.S.C. § 1334 and the *Amended Standing Order of Reference* from the United States District Court for the District of Delaware, dated February 29, 2012; and the Court having found that this is a core proceeding pursuant to 28 U.S.C. § 157(b)(2); and the Debtors having consented to entry of a final order by this Court under Article III of the United States Constitution; and the Court having found that venue of this proceeding and the Motion in this District is proper pursuant to 28 U.S.C. §§ 1408 and 1409; and appropriate notice of and opportunity for a hearing on the Motion having been given and no other or further notice being necessary; and upon the record herein; and the Court having determined that the legal and factual bases set forth in the Motion establish just cause for the relief granted herein; and after due deliberation and sufficient cause appearing therefor,

<sup>1</sup> The Debtors in these chapter 11 cases, together with the last four digits of each Debtor’s federal tax identification number, are as follows: Boy Scouts of America (6300); and Delaware BSA, LLC (4311). The Debtors’ mailing address is 1325 West Walnut Hill Lane, Irving, Texas 75038.

<sup>2</sup> All capitalized terms used but not otherwise defined herein have the meanings ascribed to such terms in the Motion.

**IT IS HEREBY ORDERED, ADJUDGED, AND DECREED THAT:**

1. The Motion is GRANTED as set forth herein.
2. Pursuant to section 363 of the Bankruptcy Code, the Debtors are authorized to sell the Scouting University Property to the Purchaser pursuant to the terms of the Sale Agreement and to otherwise consummate the transactions described in the Sale Agreement, free and clear of all liens, claims and encumbrances, with such liens, claims and encumbrances, if any, attaching to the proceeds of the sale in the order of their priority and with the same validity, force and effect that they had against the Scouting University Property immediately prior to entry of this Order, subject to any claims and defenses of the Debtors with respect thereto.
3. The Sale of the Scouting University Property by private sale to the Purchaser is hereby authorized pursuant to Bankruptcy Rule 6004(f)(1) and no other or further marketing process for the Scouting University Property is required under the circumstances.
4. The Purchaser is a good-faith purchaser under section 363(m) of the Bankruptcy Code, and the Sale is not subject to avoidance pursuant to section 363(n) of the Bankruptcy Code.
5. Upon the closing of the Sale, the Debtors are authorized to pay the commissions and fees due under the Sale Agreement and to reimburse any documented expenses reasonably incurred on the Debtors' behalf in connection with the marketing and sale of the Scouting University Property.
6. Upon the closing of the Sale, the Debtors shall deposit the net proceeds thereof into a segregated account pending further order of the Court.
7. The 14-day stay under Bankruptcy Rule 6004(h) is hereby waived, and this Order shall become effective and enforceable immediately upon entry.

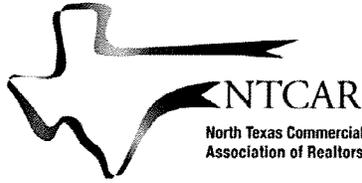
8. The Debtors are authorized to execute, deliver, perform under, and consummate the Sale Agreement and any other instruments or documents that may be necessary or desirable to consummate the Sale of the Scouting University Property to the Purchaser as set forth in the Sale Agreement.

9. This Court retains exclusive jurisdiction with respect to all matters arising from or related to the implementation, interpretation, and enforcement of this Order.

**EXHIBIT 1**

**Sale Agreement**

CBRE



**NORTH TEXAS COMMERCIAL ASSOCIATION OF REALTORS®  
COMMERCIAL CONTRACT OF SALE**

**[Check all boxes applicable to this Contract - Boxes not checked do not apply to this Contract]**

In consideration of the agreements contained in this Commercial Contract of Sale (the "**Contract**"), Seller shall sell and convey to Purchaser, and Purchaser shall buy and pay for, the Property (defined below) pursuant to the provisions, and subject to the conditions, of this Contract.

**1. PARTIES.** The parties to this Contract are:

**Seller: Boy Scouts of America**

Address: 1325 West Walnut Hill Lane, Irving, TX 75038

Phone: (972)580-2201

Fax: \_\_\_\_\_

Email: tandy.gilliam@scouting.org

Tax ID No.: \_\_\_\_\_

**Purchaser: Israel Bernal and/or assigns**

Address: 804 Port America Place

Grapevine, TX 76051

Phone: (817)410-1222

Fax: \_\_\_\_\_

Email: bernalhomes@att.net

Tax ID No.: \_\_\_\_\_

**2. PROPERTY.** The address of the Property is:

1301 Solana Boulevard, Building 5, Westlake, TX 76262

\_\_\_\_\_, Texas 76262

The Property is located in \_\_\_\_\_ Tarrant \_\_\_\_\_ County, Texas, the land portion of which is further described as:

±9,827 SF facility on approximately ±1.722 AC of land, legally described as being a 1.722 acre tract of land situated in the C.M. THROOP Survey, Abstract No. 1510, Tarrant County, TX and being all of Lot 1R2, Block 2, Westlake/Southlake Park Addition No. 1

or as described in Exhibit "A", LEGAL DESCRIPTION and/or shown on Exhibit "B", SITE PLAN.

The Property includes all improvements, fixtures, and personal property situated thereon, and all rights and appurtenances pertaining thereto, including any right, title and interest of Seller in and to adjacent streets, alleys, and rights-of-way (such land, improvements, fixtures, personal property, rights, and appurtenances being collectively referred to in this Contract as the "**Property**").

3. PURCHASE PRICE.

A. Amount and Payable. The purchase price for the Property is \$ 2,100,000.00 (the "Purchase Price"), payable at the Closing as follows (with the Earnest Money to be applied to the Purchase Price) **[Check only one]**:

(1) All in cash (meaning Good Funds, as defined in Section 4.F. below). If this Contract is subject to approval for Purchaser to obtain financing from a third party, then **Addendum B-1, THIRD PARTY FINANCING** is attached.

(2) Part in cash (Good Funds), in the following amount or percentage **[Check only one]**:

(a) \$ \_\_\_\_\_ .

(b) \_\_\_\_\_ percent ( \_\_\_\_\_ %) of the Purchase Price.

If only part of the Purchase Price is to be paid in cash, then the balance of the Purchase Price will be paid according to the provisions in **Addendum B-2, SELLER FINANCING**. If part of the Purchase Price is to be paid by Purchaser assuming, or taking the Property subject to, an existing promissory note secured by the Property, then **Addendum B-3, EXISTING LOAN**, is attached.

B. Adjustment. If this box is checked  then this Section 3.B. applies and the Purchase Price will be adjusted up or down based upon the land area of the Property as determined by the Survey. If the box in the preceding sentence is not checked, then none of this Section 3.B. applies to this Contract. The land area will be multiplied by the following amount per acre or square foot, as applicable, and the product will become the Purchase Price at the Closing **[Check only one]**:  \$ \_\_\_\_\_ per acre; or  \$ \_\_\_\_\_ per square foot. The land area for purposes of determining the Purchase Price will be the gross land area of the Property unless this box  is checked, in which case the land area for purposes of determining the Purchase Price will be the Net Land Area [as defined in Section 5.A. (Survey)] of the Property. Notwithstanding the foregoing, the Purchase Price will not be reduced under this Section 3.B. to less than \$ \_\_\_\_\_ .

4. EARNEST MONEY AND TITLE COMPANY ESCROW.

A. Title Company. The Title Company to serve as escrow agent for this Contract is (the "Title Company"):  
National Title Group, 4131 N. Central Expy, Suite 450, Dallas, TX 75204, Attn: Denise Bell

B. Effective Date. The "Effective Date" is the date the Title Company acknowledges receipt of this fully executed Contract as indicated by the signature block for the Title Company.

C. Earnest Money. Within two Business Days after the Effective Date, Purchaser shall deliver an earnest money deposit in the amount of \$ 25,000.00 (the "Earnest Money") payable to the Title Company in its capacity as escrow agent, to be held in escrow pursuant to the terms of this Contract. Seller's acceptance of this Contract is expressly conditioned upon Purchaser's timely deposit of the Earnest Money with the Title Company. If Purchaser fails to timely deposit the Earnest Money with the Title Company, then Seller may, at Seller's option, terminate this Contract by delivering a written termination notice to Purchaser at any time until Purchaser deposits the Earnest Money with the Title Company. <sup>(1)</sup>

Purchaser instructs the Title Company to promptly deposit the Earnest Money upon receipt in one or more insured accounts in a state or federal banking or savings institution. After receipt of necessary tax forms from Purchaser, the Title Company will deposit the Earnest Money in an interest bearing account unless this box  is checked, in which case the Title Company will not be required to deposit the Earnest Money in an interest bearing account. Any interest earned on the Earnest Money will become a part of the Earnest Money. At the Closing, the Earnest Money will be applied to the Purchase Price or, at Purchaser's option, will be returned to Purchaser upon full payment of the Purchase Price.

**D. Independent Consideration.** Notwithstanding anything in this Contract to the contrary, a portion of the Earnest Money in the amount of \$100.00 will be non-refundable and will be distributed to Seller upon any termination of this Contract as independent consideration for Seller's performance under this Contract. If this Contract is properly terminated by Purchaser pursuant to a right of termination granted to Purchaser by any provision of this Contract, the Earnest Money will be promptly returned to Purchaser. Any provision of this Contract that states that the Earnest Money is to be returned to Purchaser means that the Earnest Money, less the non-refundable portion, is to be returned to Purchaser.

**E. Escrow.** The Earnest Money is deposited with the Title Company with the understanding that the Title Company is not: (1) responsible for the performance or non-performance of any party to this Contract; or (2) liable for interest on the funds except to the extent interest has been earned after the funds have been deposited in an interest bearing account.

**F. Definition of Good Funds.** "Good Funds" means currently available funds, in United States dollars, paid in the form of a certified check, cashier's check, official bank check or wire transfer acceptable to the Title Company, such that the payment may not be stopped by the paying party. Any reference in this Contract to "cash" means Good Funds.

## 5. SURVEY AND TITLE.

**A. Survey.** Within 20 days after the Effective Date **[Check only one]:**

- Seller shall deliver to Purchaser a new survey (the "**Survey**") of the Property prepared at Seller's expense.
- Purchaser shall obtain a new survey (the "**Survey**") of the Property prepared at Purchaser's expense.
- Purchaser shall obtain a new survey (the "**Survey**") of the Property prepared at Purchaser's expense, and Seller will give a credit to Purchaser against the Purchase Price at the Closing for the cost of the Survey in an amount not to exceed \$ \_\_\_\_\_.
- Seller shall deliver to Purchaser a copy of the most recent existing survey (the "**Survey**") of the Property in Seller's possession. Seller shall also deliver an Affidavit to the Title Company, in form and substance reasonably satisfactory to the Title Company, stating that none of the improvements on the Property and other matters shown by the existing Survey have changed since the existing Survey was prepared. If Purchaser, Purchaser's lender or the Title Company requires a new survey for any reason, then Purchaser shall obtain and pay for the cost of the new

Survey, and **[check only one]**:  Seller will not be required to pay for any portion of the cost of the new Survey; or  Seller will give a credit to Purchaser against the Purchase Price at the Closing for the cost of the new Survey in an amount not to exceed \$ \_\_\_\_\_ .

Any new Survey must:

- (1) be prepared by a Registered Professional Land Surveyor;
- (2) be in a form reasonably acceptable to Purchaser and the Title Company;
- (3) set forth a legal description of the Property by metes and bounds or by reference to a platted lot or lots;
- (4) show that the Survey was made on the ground with corners marked with monuments either found or placed;
- (5) show any discrepancies or conflicts in boundaries, and any visible encroachments;
- (6) contain the surveyor's certificate that the Survey is true and correct; and
- (7) show the location and size of all of the following on or immediately adjacent to the Property, if any, if recorded or visible and apparent:
  - (a) buildings,
  - (b) building set back lines (as shown on any recorded plat, but not as may be described in any restrictive covenants or zoning ordinances),
  - (c) streets and roads,
  - (d) 100-year flood plain (approximate location),
  - (e) improvements,
  - (f) encroachments,
  - (g) easements,
  - (h) recording information of recorded easements,
  - (i) pavements,
  - (j) protrusions,
  - (k) fences,
  - (l) rights-of-way, and
  - (m) any markers or other visible evidence of utilities.

Any area of the Property within the 100-year flood plain will be shown on the Survey as the approximate location of the 100-year flood plain as shown on any map prepared by the Federal Emergency Management Agency or other applicable governmental authority. The surveyor is authorized to determine the area of the Property within any 100-year flood plain as shown on any map prepared by any governmental authority, and in the absence of such a map, as otherwise reasonably determined by the surveyor. If the area within any 100-year flood plain is to be deducted for the purpose of determining Net Land Area (defined below) then the Survey must show the area of the Property covered by the 100-year flood plain, and that area, as reasonably determined by the surveyor, will be conclusive for purposes of this Contract, even though the surveyor may qualify that determination as approximate.

After the delivery of the Survey, the legal description of the Property set forth in the Survey will be incorporated in this Contract as the legal description of the Property, and will be used in the deed and any other documents requiring a legal description of the Property.

The Survey must show the gross land area of the Property, and if the Purchase Price is based upon the Net Land Area then the Survey must also show the Net Land Area, expressed in both acres and square feet. The term "**Net Land Area**" means the gross land area of the Property less the area within any of the following (if recorded or visible and apparent, but excluding those within set back areas) **[Check all that apply]**:

- utility easements;
- drainage easements;
- access easements;
- rights-of-way;
- 100-year flood plain; and
- any encroachments on the Property.

**B. Title Commitment.** Within 20 days after the Effective Date, Seller shall deliver or cause to be delivered to Purchaser:

- (1) A title commitment (the "**Title Commitment**") covering the Property binding the Title Company to issue a Texas Owner Policy of Title Insurance (the "**Title Policy**") on the standard form prescribed by the Texas Department of Insurance at the Closing, in the full amount of the Purchase Price, insuring Purchaser's fee simple title to the Property to be good and indefeasible, subject only to the Permitted Exceptions (defined below); and
- (2) the following (collectively, the "**Title Documents**"):
  - (a) true and legible copies of all recorded instruments affecting the Property and recited as exceptions in the Title Commitment;
  - (b) a current tax certificate;
  - (c) any written notices required by applicable statutes, including those referenced in Section 20; and
  - (d) if the Property includes any personal property, UCC search reports pertaining to the Seller.

## 6. REVIEW OF SURVEY AND TITLE.

**A. Title Review Period.** Purchaser will have 15 days (the "**Title Review Period**") after receipt of the last of the Survey, Title Commitment and Title Documents to review them and to deliver a written notice to Seller stating any objections Purchaser may have to them or any item disclosed by them. Purchaser's failure to object within the time provided will be a waiver of the right to object. Any item to which Purchaser does not object will be deemed a "**Permitted Exception.**" The items set forth on Schedule C of the Title Commitment, and any other items the Title Company identifies to be released upon the Closing, will be deemed objections by Purchaser. Zoning ordinances and the lien for current taxes are deemed to be Permitted Exceptions.

**B. Cure Period.** If Purchaser delivers any written objections to Seller within the Title Review Period, then Seller shall make a good faith attempt to cure the objections within 10 days (the "**Cure Period**") after receipt of the objections. However, Seller is not required to incur any cost to do so. If Seller cannot cure the objections within the Cure Period, Seller may deliver a written notice to Purchaser, before expiration of the Cure Period, stating whether Seller is committed to cure the objections at or before the Closing. If Seller does not cure the objections within the Cure Period, or does not timely deliver the notice, or does not commit in the notice to fully cure all of the objections at or before the Closing, then Purchaser may terminate this Contract by delivering a written notice to Seller on or before the earlier to occur of: (1) the date that is seven days after the expiration of the Cure Period; or (2) the scheduled Closing Date.

**C. New Items.** If any new items are disclosed by any new or updated Survey, updated Title Commitment, or any new Title Documents, that were not disclosed to Purchaser when the Survey, Title Commitment, and Title Documents were first delivered to Purchaser, then Purchaser will have 15 days to review the new items and to deliver a written notice to Seller stating any objections Purchaser may have to the

new items. If Purchaser timely delivers any written objections as to the new items to Seller, then Seller shall make a good faith attempt to cure the objections to the new items within 10 days (the "**Additional Cure Period**") after receipt of the objections as to the new items. However, Seller is not required to incur any cost to do so. If Seller does not cure the objections as to the new items within the Additional Cure Period, or does not deliver a written notice to Purchaser before the expiration of the Additional Cure Period stating whether Seller is committed to cure the objections as to the new items at or before the Closing, then Purchaser may terminate this Contract by delivering a written notice to Seller on or before the earlier to occur of: (1) that date that is seven days after the expiration of the Additional Cure Period; or (2) the scheduled Closing Date.

**D. Return of Earnest Money or Waiver.** If Purchaser properly and timely terminates this Contract, the Earnest Money will be returned to Purchaser. If Purchaser does not properly and timely terminate this Contract, then Purchaser will be deemed to have waived any uncured objections and must accept title at the Closing subject to the uncured objections and other Permitted Exceptions. Seller's failure to cure Purchaser's objections under this Section 6 does not constitute a default by Seller.

## 7. SELLER'S REPRESENTATIONS.

**A. Statements.** Seller represents to Purchaser, to the best of Seller's knowledge, as follows:

**(1) Title.** At the Closing, Seller will convey to Purchaser good and indefeasible fee simple title to the Property free and clear of any and all liens, assessments, easements, security interests and other encumbrances except the Permitted Exceptions. Delivery of the Title Policy pursuant to Section 15 (the Closing) will be deemed to satisfy the obligation of Seller as to the sufficiency of title required under this Contract. However, delivery of the Title Policy will not release Seller from the warranties of title set forth in the warranty deed.

**(2) Leases.** There are no parties in possession of any portion of the Property as lessees, tenants at sufferance or trespassers except tenants under written leases delivered to Purchaser pursuant to this Contract.

**(3) Liens and Debts.** There are no mechanic's liens, Uniform Commercial Code liens or unrecorded liens against the Property, and Seller shall not allow any such liens to attach to the Property before the Closing that will not be satisfied out of the Closing proceeds. All obligations of Seller arising from the ownership and operation of the Property and any business operated on the Property, including, but not limited to, taxes, leasing commissions, salaries, contracts, and similar agreements, have been paid or will be paid before the Closing. Except for obligations for which provisions are made in this Contract for prorating at the Closing and any indebtedness taken subject to or assumed, there will be no obligations of Seller with respect to the Property outstanding as of the Closing.

**(4) Litigation.** There is no pending or threatened litigation, condemnation, or assessment affecting Property. Seller shall promptly advise Purchaser of any litigation, condemnation or assessment affecting the Property that is instituted after the Effective Date.

**(5) Material Defects.** Seller has disclosed to Purchaser any and all known conditions of a material nature with respect to the Property which may affect the health or safety of any occupant of the Property. Except as disclosed in writing by Seller to Purchaser, the Property has no known latent structural defects or construction defects of a material nature, and none of the improvements have been constructed with materials known to be a potential health hazard to occupants of the Property.

**(6) Hazardous Materials.** Except as otherwise disclosed in writing by Seller to Purchaser, the Property (including any improvements) does not contain any Hazardous Materials (defined below) other than lawful quantities properly stored in containers in compliance with applicable laws.

**B. Remedies.** If Purchaser discovers, before the Closing, that any of Seller's representations has been misrepresented in a material respect, Purchaser may notify Seller of the misrepresentation in writing, and Seller shall attempt to correct the misrepresentation. If the misrepresentation is not corrected by Seller before the Closing, Purchaser may: (1) proceed to Closing, without waiving any claim for misrepresentation; or (2) terminate this Contract by delivering a written termination notice to Seller, in which case the Earnest Money will be returned to Purchaser.

**8. OPERATION OF THE PROPERTY.** After the Effective Date until the Closing Date, Seller shall: (1) operate the Property in the same manner as the Property has been operated by Seller; and (2) maintain the Property in the same condition as existed on the Effective Date, except for ordinary wear and any casualty loss. After the Effective Date, Seller shall not, without Purchaser's prior written approval: (1) further encumber the Property or allow an encumbrance upon the title to the Property, or modify the terms of any existing encumbrance, if the encumbrance would still be in effect after Closing; or (2) enter into any lease or contract affecting the Property, if the lease or contract would still be in effect after Closing. However, Seller may enter into a lease or contract with an independent third party, in the ordinary course of business, without Purchaser's consent, if Purchaser will be entitled to terminate the lease or contract after Closing, without incurring any termination charge, by delivering a termination notice 30 days in advance of the termination date. If Seller enters into any lease or contract affecting the Property after the Effective Date, then Seller shall immediately deliver a photocopy of the signed document to Purchaser.

**9. NONCONFORMANCE.** Purchaser has or will independently investigate and verify to Purchaser's satisfaction the extent of any limitations of uses of the Property. Purchaser acknowledges that the current use of the Property or the improvements located on the Property (or both) may not conform to applicable Federal, State or municipal laws, ordinances, codes or regulations. Zoning, permitted uses, height limitations, setback requirements, minimum parking requirements, limitations on coverage of improvements to total area of land, Americans with Disabilities Act requirements, wetlands restrictions and other matters may have a significant economic impact upon the intended use of the Property by Purchaser. However, if Seller is aware of any pending zoning changes or current nonconformance with any Federal, State or local laws, ordinances, codes or regulations, Seller shall disclose them to Purchaser.

**10. INSPECTION. [Check only A or B]**

**A. Inspection Not Necessary.** Purchaser acknowledges that Purchaser has inspected the Property, including all buildings and improvements, and is thoroughly familiar with their condition. Purchaser accepts the Property in its present "**AS IS**" condition, with any changes caused by normal wear and tear before the Closing, but without waiving Purchaser's rights by virtue of Seller's representations and agreements expressed in this Contract.

**B. Inspection Desired.** Purchaser desires to inspect the Property and Seller grants to Purchaser the right to inspect the Property as described below.

**(1) Inspection Period.** Purchaser will have a period of 30 days after the Effective Date (the "**Inspection Period**") to inspect the Property and conduct studies regarding the Property. Purchaser's studies may include, without limitation: (a) permitted use and zoning of the Property; (b) core borings; (c) environmental and architectural tests and investigations; (d) physical inspections of improvements, fixtures, equipment, subsurface soils, structural members, and personal property; and (e) examination of agreements, manuals, plans, specifications and other documents relating to the construction and condition of the Property. Purchaser and Purchaser's agents, employees, consultants and contractors will have the right of reasonable entry onto the Property during normal business hours, and upon reasonable advance notice to Seller and any tenants on the Property, for purposes of inspections, studies, tests and examinations deemed necessary by Purchaser. The inspections, studies, tests and examinations will be at Purchaser's expense and risk. Purchaser may also use the Inspection Period to perform feasibility studies, obtain equity funding, seek financing, and satisfy other conditions unrelated to the condition of the Property. Purchaser shall defend and indemnify Seller against any claims that arise due to any actions by Purchaser or Purchaser's agents, employees, consultants and contractors. Purchaser's obligation to defend and indemnify Seller will survive the Closing or termination of this Contract.

**(2) Extension of Inspection Period.** Purchaser may extend the Inspection Period for up to \_\_\_\_\_ days by delivering an additional earnest money deposit in the amount of \$ \_\_\_\_\_ to the Title Company. The additional deposit will become part of the Earnest Money.

**(3) Termination.** If Purchaser determines, in Purchaser's sole discretion, no matter how arbitrary, that Purchaser chooses not to purchase the Property for any reason, then Purchaser may terminate this Contract by delivering a written notice to Seller on or before the last day of the Inspection Period, in which case the Earnest Money will be returned to Purchaser. Purchaser's reason for choosing to terminate this Contract does not need to be related to the condition of the Property, and Purchaser is not required to justify Purchaser's decision to terminate this Contract.

**(4) Acceptance.** If Purchaser does not properly and timely terminate this Contract before the expiration of the Inspection Period (or if Purchaser accepts the Property in writing) then Purchaser will be deemed to have waived all objections to the Property, except for any title objections that may be outstanding pursuant to Section 6 (Review of Survey and Title) of this Contract. In that event, except as may be expressly stated otherwise in this Contract, Purchaser accepts the Property in its current "**AS IS**" condition, with any changes caused by normal wear and tear before the Closing, and this Contract will continue in full force and effect. This provision does not, however, limit or invalidate any express representations and agreements Seller has made in this Contract.

**(5) Restoration.** If the transaction described in this Contract does not close through no fault of Seller, and the condition of the Property was altered due to inspections, studies, tests or examinations performed by Purchaser or on Purchaser's behalf, then Purchaser must restore the Property to its original condition at Purchaser's expense. Purchaser's obligation to restore the Property will survive the termination of this Contract.

**C. Reports. [Check all that apply]**

- (a) Within \_\_\_\_\_ days after the Effective Date, Seller shall deliver to Purchaser a written "Phase I" report of an environmental assessment of the Property. The report will be prepared, at Seller's expense, by an environmental consultant reasonably acceptable to Purchaser. The environmental assessment must include an investigation into the existence of Hazardous Materials (as defined in Section 19.A. of this Contract) in, on or around the Property. The environmental assessment must also include a land use history search, engineering inspections, research and studies that may be necessary to discover the existence of Hazardous Materials.
- (b) Within 10 days after the Effective Date, Seller shall deliver to Purchaser copies of all reports in Seller's possession or control of engineering investigations, tests and environmental studies that have been made with respect to the Property within the three year period before the Effective Date.
- (c) If Purchaser terminates this Contract, Purchaser shall return to Seller, at Purchaser's expense and contemporaneously with the termination, the original, hard copies of any documents Seller delivered to Purchaser. Also, Purchaser shall return, destroy, or delete any other copies of such documents, electronic or otherwise, in Purchaser's possession. This provision will survive the termination of this Contract.
- (d) If Purchaser terminates this Contract, Purchaser shall deliver to Seller, at Purchaser's expense and contemporaneously with the termination, copies of all written reports, inspections, plats, drawings and studies that relate to the condition of the Property made by Purchaser's agents, consultants and contractors. This provision will survive the termination of this Contract.

**11. DELIVERY AND REVIEW OF DOCUMENTS.**

**A. Delivery.** Seller agrees to deliver to Purchaser, within 10 days after the Effective Date, complete and legible copies of the following pertaining to the Property, to the extent in Seller's possession or readily available to Seller:

(1) All current leases, including all modifications, amendments, supplements and extensions thereof (including written descriptions of any oral agreements);

(2) A current rent roll certified by Seller to be true, complete and accurate as of the date of delivery, including names of tenants, annual or monthly rents, expenses paid by tenants and by Seller, commencement dates, terms of leases, and renewal options;

(3) A current inventory of all tangible personal property and fixtures owned by Seller and located on, attached to, or used in connection with the Property, to be sold with the Property, certified by Seller to be true and correct as of the date of delivery;

(4) Any Notes, Deeds of Trust and other loan documents pertaining to loans assumed or taken subject to;

(5) All service, maintenance, management, or other contracts relating to the ownership and operation of the Property;

(6) All warranties and guaranties;

(7) All fire, hazard, liability, and other insurance policies;

(8) The real estate and personal property tax statements for the previous two calendar years;

(9) All leasing and commission agreements;

(10) The "as built" or other plans and specifications;

(11) A statement of utility charges, repair costs and other expenses incurred by Seller for the operation and maintenance of the Property for each month for the two years preceding the Effective Date;

(12) A true and correct statement of income and expenses from \_\_\_\_\_  
to \_\_\_\_\_ ;

(13) Any certificate of mold remediation that has been issued for the Property under Section 1958.154 of the Occupations Code within the preceding five years; and

(14) Other \_\_\_\_\_ .

**B. Review of Documents.** Purchaser will have a period of time (the "**Document Review Period**") to review the information identified above, ending the later to occur of:

- (1) 30 days after the Effective Date; or
- (2) the end of the Inspection Period (if any).

If Purchaser objects to any information disclosed to or discovered by Purchaser, in Purchaser's sole discretion, no matter how arbitrary, Purchaser may: (i) terminate this Contract by delivery of a written notice to Seller before the expiration of the Document Review Period, in which case the Earnest Money will be returned to Purchaser and Purchaser shall return all documents Seller delivered to Purchaser; or (ii) waive the objections and close the transaction. If Purchaser does not deliver a written termination notice to Seller before expiration of the Document Review Period, then any objections as to the information provided by Seller pursuant to this Section will be deemed to be waived by Purchaser.

**12. ESTOPPEL CERTIFICATES.** Seller agrees to deliver to Purchaser, at least \_\_\_\_\_ days before the Closing Date, estoppel certificates executed by each of the tenants under the leases of the Property stating:

- (1) whether the tenant is an assignee or subtenant;
- (2) the expiration date of the lease;
- (3) the number of renewal options under the lease, if any, and the total period of time covered by the renewal options;
- (4) that none of the terms or provisions of the lease have been changed since the original execution of the lease, except as shown on any attached amendments or modifications;
- (5) that no default exists under the terms of the lease by either landlord or tenant;

- (6) that the tenant has no claim against the landlord under the lease and has no defense or right of offset against collection of rent or other charges accruing under the lease;
- (7) the amount and payment date of the last payment of rent, the period of time covered by that payment, and the amount of any rental payments made in advance;
- (8) the amount of any security deposits and other deposits, if any; and
- (9) the identity and address of any guarantor of the lease.

If any estoppel certificate is not timely delivered, or is unacceptable to Purchaser, then Purchaser may immediately notify Seller in writing of Purchaser's objections. Seller shall promptly attempt to cure the unacceptable matters without any obligation to incur any cost in connection with the attempt. If Seller is unable to cure the unacceptable matters before the Closing Date, Purchaser may: (i) terminate this Contract by delivering a written termination notice to Seller, in which case the Earnest Money will be returned to Purchaser; or (ii) close the transaction, in which case Purchaser will be deemed to have waived any objections to the unacceptable matters.

### 13. CASUALTY LOSS AND CONDEMNATION.

**A. Damage or Destruction.** All risk of loss to the Property will remain upon Seller before the Closing. If the Property is damaged or destroyed by fire or other casualty to a Material Extent (defined below), then Purchaser may terminate this Contract by delivering a written termination notice to Seller within 10 days after the date the casualty occurred (and in any event before the Closing), in which case the Earnest Money will be returned to Purchaser. If the Property is damaged by fire or other casualty to less than a Material Extent, the parties shall proceed to the Closing as provided in this Contract. If the transaction is to proceed to the Closing, despite any damage or destruction, there will be no reduction in the Purchase Price and Seller shall either: (1) fully repair the damage before the Closing, at Seller's expense; or (2) give a credit to Purchaser at the Closing for the entire cost of repairing the Property. The term "**Material Extent**" means damage or destruction where the cost of repair exceeds ten percent (10%) of the Purchase Price. If the repairs cannot be completed before the Closing Date, or the cost of repairing the Property cannot be determined before the Closing Date, then either party may postpone the Closing Date by delivering a written notice to the other party specifying an extended Closing Date that is not more than 30 days after the previously scheduled Closing Date.

**B. Condemnation.** If condemnation proceedings are commenced before the Closing against any portion of the Property, then Seller shall immediately notify Purchaser in writing of the condemnation proceedings, and Purchaser may terminate this Contract by delivering a written notice to Seller within 10 days after Purchaser receives the notice (and in any event before the Closing), in which case the Earnest Money will be returned to Purchaser. If this Contract is not terminated, then any condemnation award will (a) if known on the Closing Date, belong to Seller and the Purchase Price will be reduced by the same amount, or (b) if not known on the Closing Date, belong to Purchaser and the Purchase Price will not be reduced.

### 14. ASSIGNMENT. *[Check only one]*

- A. Assignment Permitted.** Purchaser may assign this Contract provided the assignee assumes in writing all obligations and liabilities of Purchaser under this Contract, in which event Purchaser will be relieved of any further liability under this Contract.

- B. Limited Assignment Permitted.** Purchaser may assign this Contract only to a related party, defined as: (1) an entity in which Purchaser is an owner, partner or corporate officer; (2) an entity which is owned or controlled by the same person or persons that own or control Purchaser; or (3) a member or members of the immediate family of Purchaser, or a trust in which the beneficiary or beneficiaries is or are a member or members of the immediate family of Purchaser. Purchaser will remain liable under this Contract after any assignment.
- C. Assignment Prohibited.** Purchaser may not assign this Contract without Seller's prior written consent.

**15. CLOSING.**

**A. Closing Date.** The closing of the transaction described in this Contract (the "**Closing**") will be held at the offices of the Title Company at its address stated below, on the date (the "**Closing Date**") that is **[complete only one]**:

    15     days after the expiration of the Inspection Period;  
           days after the Effective Date; or  
 \_\_\_\_\_

However, if any objections that were timely made by Purchaser in writing pursuant to Section 6 (Review of Survey and Title) have not been cured, then either party may postpone the Closing Date by delivering a written notice to the other party specifying an extended Closing Date that is not more than thirty 30 days after the previously scheduled Closing Date.

**B. Seller's Closing Obligations.** At the Closing, Seller shall deliver to Purchaser, at Seller's expense:

(1) A duly executed **[check only one]**  General Warranty Deed  Special Warranty Deed (with vendor's lien retained if financing is given by Seller or obtained from a third party) conveying the Property in fee simple according to the legal description prepared by the surveyor as shown on the Survey, subject only to the Permitted Exceptions;

(2) An updated Title Commitment committing the underwriter for the Title Company to issue promptly after the Closing, at Seller's expense, the Title Policy pursuant to the Title Commitment, subject only to the Permitted Exceptions, in the full amount of the Purchase Price, dated as of the date of the Closing, and (at an additional premium cost) **[check only one if applicable]**  with the survey exception modified at Seller's expense to read "any shortages in area," or  with the survey exception modified at Purchaser's expense to read "any shortages in area;"

(3) A Bill of Sale conveying the personal property described in this Contract, free and clear of liens, security interests, and encumbrances, subject only to the Permitted Exceptions (to the extent applicable);

(4) Possession of the Property, subject to valid existing leases disclosed by Seller to Purchaser and other applicable Permitted Exceptions;

(5) An executed assignment of all leases, if there are any leases affecting the Property;

(6) A current rent roll certified by Seller to be complete and accurate, if there are any leases affecting the Property;

(7) Evidence of Seller's authority and capacity to close this transaction; and

(8) All other documents reasonably required by the Title Company to close this transaction.

**C. Purchaser's Closing Obligations.** At the Closing, Purchaser shall deliver to Seller, at Purchaser's expense:

(1) The cash portion of the Purchase Price (with the Earnest Money being applied to the Purchase Price);

(2) The Note and the Deed of Trust, if **Addendum B-2, SELLER FINANCING**, is attached;

(3) An Assumption Agreement in recordable form agreeing to pay all commissions payable under any lease affecting the Property;

(4) Evidence of Purchaser's authority and capacity to close this transaction; and

(5) All other documents reasonably required by the Title Company to close this transaction.

**D. Closing Costs.** Each party shall pay its share of the closing costs which are customarily paid by a seller or purchaser in a transaction of this character in the county where the Property is located, or as otherwise agreed.

**E. Prorations.** Rents (including any additional rental or reimbursement amounts to be reconciled), lease commissions, interest on any assumed loan, insurance premiums on any transferred insurance policies, maintenance expenses, operating expenses, standby fees, and ad valorem taxes for the year of the Closing will be prorated at the Closing effective as of the date of the Closing (with the Purchaser being considered the owner of the Property for the entire day of the Closing). Seller shall give a credit to Purchaser at the Closing in the aggregate amount of any security deposits deposited by tenants under leases affecting the Property. If the Closing occurs before the tax rate is fixed for the year of the Closing, the apportionment of the taxes will be upon the basis of the tax rate for the preceding year applied to the latest assessed valuation, but any difference between actual and estimated taxes for the year of the Closing actually paid by Purchaser will be adjusted equitably between the parties upon receipt of a written statement of the actual amount of the taxes. This provision will survive the Closing.

**F. Rollback Taxes.** If any Rollback Taxes are due before the Closing due to a change in use of the Property by Seller or a denial of any special use valuation of the Property before the Closing, then Seller shall pay those Rollback Taxes (including any interest and penalties) at or before the Closing. If this sale or a change in use of the Property or denial of any special use valuation of the Property after the Closing would result in the assessment after the Closing of additional taxes and interest applicable to the period of time before the Closing ("**Rollback Taxes**"), then: (1) Purchaser shall pay the Rollback Taxes (including any interest and penalties) if and when they are assessed, without receiving any credit from Seller; unless (2) this box  is checked, in which case Seller shall give a credit to Purchaser at the Closing for the amount of the Rollback Taxes (including interest and penalties) that may be assessed after the Closing as reasonably estimated by the Title Company, and Purchaser shall pay the Rollback Taxes (including any interest and penalties) if and when they are assessed after the Closing. If Seller gives a credit to Purchaser for the

estimated amount of Rollback Taxes, and the actual Rollback Taxes assessed after the Closing are different from the estimate used at the Closing, then there will be no subsequent adjustment between Seller and Purchaser.

**G. Loan Assumption.** If Purchaser assumes, or takes the Property subject to, an existing loan secured by the Property, then, at the Closing, in addition to the proration of interest on the loan, Purchaser shall pay: (1) to the lender, any assumption or transfer fee charged by the lender; (2) to the lender, reasonable attorney's fees charged by the lenders' attorney; and (3) to Seller, a sum equal to the amount of any reserve accounts held by the lender for the payment of taxes, insurance and any other expenses applicable to the Property for which reserve accounts are held by the lender, and Seller shall transfer the reserve accounts to Purchaser. Purchaser shall execute, at the option and expense of Seller, a Deed of Trust to Secure Assumption with a trustee named by Seller. If consent to the assumption is required by the lender, Seller shall obtain the lender's consent in writing and deliver the consent to Purchaser at the Closing. If Seller does not obtain the lender's written consent (if required) and deliver it to Purchaser at or before the Closing, Purchaser may terminate this Contract by delivering a written termination notice to Seller, and the Earnest Money will be returned to Purchaser.

**H. Foreign Person Notification.** If Seller is a Foreign Person, as defined by the Internal Revenue Code, or if Seller fails to deliver to Purchaser a non-foreign affidavit pursuant to §1445 of the Internal Revenue Code, then Purchaser may withhold from the sales proceeds an amount sufficient to comply with applicable tax law and deliver the withheld proceeds to the Internal Revenue Service, together with appropriate tax forms. A non-foreign affidavit from Seller must include: (1) a statement that Seller is not a foreign person; (2) the U.S. taxpayer identification number of Seller; and (3) any other information required by §1445 of the Internal Revenue Code.

## 16. DEFAULT.

**A. Purchaser's Remedies.** If Seller defaults or fails to close this Contract for any reason except Purchaser's default or the termination of this Contract pursuant to a right to terminate set forth in this Contract, Purchaser may elect to either: (1) enforce specific performance of this Contract (require Seller to sell the Property to Purchaser pursuant to this Contract); or (2) terminate this Contract by delivering a written notice to Seller. If Purchaser elects to terminate this Contract due to Seller's default, then Purchaser will be deemed to have waived the remedy of specific performance and any other remedies available to Purchaser (except for reimbursement for Purchaser's actual expenses as provided in the next paragraph) and the Earnest Money will be returned to Purchaser.

The following sentence applies only if this box  is checked: If Seller defaults and Purchaser does not elect to enforce specific performance of this Contract, or the remedy of specific performance is not available, then Seller shall reimburse Purchaser for Purchaser's actual expenses paid by Purchaser to independent third parties in connection with this Contract including, but not limited to, reasonable fees and expenses for engineering assessments, environmental assessments, architectural plans, surveys and legal work (but excluding any indirect, punitive or consequential damages, such as a claim for lost profits) in an amount not to exceed \$ \_\_\_\_\_.

The foregoing will be Purchaser's sole and exclusive remedies for Seller's default unless this box  is checked, in which case Purchaser may sue Seller for additional damages (in addition to the reimbursement of expenses as provided in the previous paragraph, to the extent such additional damages can be proven). If Purchaser chooses to sue Seller for reimbursement of expenses or other damages, then

Purchaser must elect to pursue either specific performance or a claim for damages at the beginning of any legal action initiated by Purchaser.

**B. Seller's Remedies.** If Purchaser fails to close this Contract for any reason except Seller's default or the termination of this Contract pursuant to a right to terminate set forth in this Contract, Purchaser will be in default and Seller may terminate this Contract and receive the Earnest Money as liquidated damages for Purchaser's breach of this Contract, thereby releasing Purchaser from this Contract. If Seller terminates this Contract due to Purchaser's default, then the Earnest Money will be paid to Seller.

The right to receive the Earnest Money will be Seller's sole and exclusive remedy for Purchaser's default unless one of the following remedies is selected, in which case Seller may sue Purchaser:  to enforce specific performance (force Purchaser to purchase the Property pursuant to this Contract); or  for actual damages in lieu of receiving the Earnest Money as liquidated damages. If one or both of the boxes is checked to allow Seller to sue Purchaser to enforce specific performance or for actual damages, then Seller must elect to either receive the Earnest Money or sue Purchaser for one of the other selected remedies at the beginning of any legal action initiated by Seller.

## 17. AGENCY DISCLOSURE.

**A. Agency Relationships.** The term "**Brokers**" refers to the Principal Broker and the Cooperating Broker, if applicable, as set forth on the signature page. Each Broker has duties only to the party the Broker represents as identified below. If either Broker is acting as an intermediary, then that Broker will have only the duties of an intermediary, and the intermediary disclosure and consent provisions apply as set forth below. **[Each broker check only one]**

(1) The Principal Broker is:  agent for Seller only; or  agent for Purchaser only; or  an intermediary.

(2) The Cooperating Broker is:  agent for Seller only; or  agent for Purchaser only; or  an intermediary.

**B. Other Brokers.** Seller and Purchaser each represent to the other that they have had no dealings with any person, firm, agent or finder in connection with the negotiation of this Contract or the consummation of the purchase and sale contemplated by this Contract, other than the Brokers named in this Contract, and no real estate broker, agent, attorney, person, firm or entity, other than the Brokers, is entitled to any commission or finder's fee in connection with this transaction as the result of any dealings or acts of the representing party. Each party agrees to indemnify, defend, and hold the other party harmless from and against any costs, expenses or liability for any compensation, commission, fee, or charges that may be claimed by any agent, finder or other similar party, other than the Brokers, by reason of any dealings or acts of the indemnifying party.

**C. Fee Sharing.** Seller and Purchaser agree that the Brokers may share the Fee (defined below) among themselves, their sales associates, and any other licensed brokers involved in the sale of the Property. The parties authorize the Title Company to pay the Fee directly to the Principal Broker and, if applicable, the Cooperating Broker, in accordance with Section 18 (Professional Service Fee) or any other agreement pertaining to the Fee. Payment of the Fee will not alter the fiduciary relationships between the parties and the Brokers.

**D. Intermediary Relationship.** If either of the Brokers has indicated in Section 17.A. (Agency Relationships) or otherwise that the Broker is acting as an intermediary in this transaction, then Purchaser and Seller hereby consent to the intermediary relationship, authorize such Broker or Brokers to act as an

intermediary in this transaction, and acknowledge that the source of any expected compensation to the Brokers will be Seller, and the Brokers may also be paid a fee by Purchaser. **A broker, and any broker or salesperson appointed to communicate with and carry out instructions of one party, who acts as an intermediary is required to act fairly and impartially, and may not:**

- (1) disclose to the buyer that the seller will accept a price less than the asking price, unless instructed in a separate writing by the seller;**
- (2) disclose to the seller that the buyer will pay a price greater than the price submitted in a written offer to the seller, unless otherwise instructed in a separate writing by the buyer;**
- (3) disclose any confidential information or any information that a party specifically instructs the broker or salesperson in writing not to disclose, unless:
  - (a) the broker or salesperson is otherwise instructed in a separate writing by the respective party;**
  - (b) the broker or salesperson is required to disclose the information by the Texas Real Estate License Act or a court order; or**
  - (c) the information materially relates to the condition of the Property;****
- (4) treat a party to a transaction dishonestly; or**
- (5) violate the Texas Real Estate License Act.**

Broker is authorized to appoint, by providing written notice to the parties, a license holder associated with Broker to communicate with and carry out instructions of one party, and another license holder associated with Broker to communicate with and carry out instructions of the other party. An appointed license holder may provide opinions and advice during negotiations to the party to whom the license holder is appointed.

#### **18. PROFESSIONAL SERVICE FEE.**

**A. Payment of Fee.** Seller agrees to pay the Brokers a professional service fee (the "Fee") for procuring the Purchaser and for assisting in the negotiation of this Contract as follows:

**A fee of six (6%) percent of the gross sales price will be split 50/50 between CBRE, Inc. and Henry S. Miller & Company.**

The Fee will be earned upon the execution of this Contract and will be paid at the Closing of a sale of the Property by Seller pursuant to this Contract (as may be amended or assigned). The Fee will be paid by Seller to the Brokers in the county in which the Property is located. Seller shall pay any applicable sales taxes on the Fee. The Title Company or other escrow agent is authorized and directed to pay the Fee to the Brokers out of the Closing proceeds. A legal description of the Property, as set forth in this Contract and any Survey delivered pursuant to this Contract, is incorporated by reference in the agreement pertaining to the Fee set forth or referenced in this Section.

The Fee is earned notwithstanding: (1) any subsequent termination of this Contract (except a termination by Seller or Purchaser pursuant to a right of termination in this Contract); or (2) any default by Seller. If the Closing does not occur due to Purchaser's default, and Seller does not elect to enforce specific performance, the Fee will not exceed one-half of the Earnest Money. If either party defaults

under this Contract, then the Fee will be paid within 10 days after the scheduled Closing Date, and the Title Company is authorized to pay the fee out of the Earnest Money or any other escrow deposit made pursuant to this Contract. If Seller defaults, then Seller's obligation to pay the Fee will not be affected if Purchaser chooses the remedy of terminating this Contract, and the amount of the Fee will not be limited to the amount of the Earnest Money or any other escrow deposit made pursuant to this Contract.

**B. Consent Required.** Purchaser, Seller and Title Company agree that the Brokers are third party beneficiaries of this Contract with respect to the Fee, and that no change may be made by Purchaser, Seller or Title Company as to the time of payment, amount of payment or the conditions for payment of the Fee without the written consent of the Brokers.

**C. Right to Claim a Lien.** Pursuant to Chapter 62 of the Texas Property Code, the Brokers hereby disclose their right to claim a lien based on the commission agreement set forth in this Contract and any other commission agreements applicable to the sale contemplated by this Contract. This disclosure is incorporated in any such commission agreements.

## 19. MISCELLANEOUS PROVISIONS.

**A. Definition of Hazardous Materials.** "Hazardous Materials" means any pollutants, toxic substances, oils, hazardous wastes, hazardous materials or hazardous substances as defined in or pursuant to the Comprehensive Environmental Response, Compensation and Liability Act, as amended, the Clean Water Act, as amended, or any other Federal, State or local environmental law, ordinance, rule, or regulation, whether existing as of the Effective Date or subsequently enacted.

**B. Notices.** All notices and other communications required or permitted under this Contract must be in writing and will be deemed delivered on the earlier of: (1) actual receipt, if delivered in person or by courier, with evidence of delivery; (2) receipt of an electronic facsimile ("**Fax**") transmission with confirmation of delivery to the Fax numbers specified in this Contract, if any; or (3) upon deposit with the United States Postal Service, certified mail, return receipt requested, postage prepaid, and properly addressed to the intended recipient at the address set forth in this Contract. Any party may change its address for notice purposes by delivering written notice of its new address to all other parties in the manner set forth above. Copies of all written notices should also be delivered to the Brokers and to the Title Company, but failure to notify the Brokers or the Title Company will not cause an otherwise properly delivered notice to be ineffective.

1. Seller also consents to receive any notices by email.

2. Purchaser also consents to receive any notices by email.

**C. Termination.** If this Contract is terminated for any reason, the parties will have no further rights or obligations under this Contract, except that: (1) Purchaser shall pay the costs to repair any damage to the Property caused by Purchaser or Purchaser's agents; and (2) each party shall perform any other obligations that, by the explicit provisions of this Contract, expressly survive the termination of this Contract. The obligations of this Section 19.C. will survive the termination of this Contract. The terms of any mutual termination agreement will supersede and control over the provisions of this Section 19.C. to the extent of any conflict.

**D. Forms.** In case of a dispute as to the form of any document required under this Contract, the most recent form prepared by the State Bar of Texas will be used, modified as necessary to conform to the terms of this Contract.

**E. Attorneys' Fees.** The prevailing party in any proceeding brought to enforce this Contract, or brought relating to the transaction contemplated by this Contract, will be entitled to recover, from the non-prevailing party, court costs, reasonable attorneys' fees and all other reasonable related expenses.

**F. Integration.** This Contract contains the complete agreement between the parties with respect to the Property and cannot be varied except by written agreement. The parties agree that there are no oral agreements, understandings, representations or warranties made by the parties that are not expressly set forth in this Contract. Any prior written agreements, understandings, representations or warranties between the parties will be deemed merged into and superceded by this Contract, unless it is clear from the written document that the intent of the parties is for the previous written agreement, understanding, representation or warranty to survive the execution of this Contract.

**G. Survival.** Any representation or covenant contained in this Contract not otherwise discharged at the Closing will survive the Closing.

**H. Binding Effect.** This Contract will inure to the benefit of, and will be binding upon, the parties to this Contract and their respective heirs, legal representatives, successors and assigns.

**I. Time for Performance.** Time is of the essence under each provision of this Contract. Strict compliance with the times for performance is required.

**J. Business Day.** If any date of performance under this Contract falls on a Saturday, Sunday or Texas legal holiday, such date of performance will be deferred to the next day that is not a Saturday, Sunday or Texas legal holiday.

**K. Right of Entry.** After reasonable advance notice and during normal business hours, Purchaser, Purchaser's representatives and the Brokers have the right to enter upon the Property before the Closing for purposes of viewing, inspecting and conducting studies of the Property, so long as they do not unreasonably interfere with the use of the Property by Seller or any tenants, or cause damage to the Property.

**L. Governing Law.** This Contract will be construed under and governed by the laws of the State of Texas, and unless otherwise provided in this Contract, all obligations of the parties created under this Contract are to be performed in the county where the Property is located.

**M. Severability.** If any provision of this Contract is held to be invalid, illegal, or unenforceable by a court of competent jurisdiction, the invalid, illegal, or unenforceable provision will not affect any other provisions, and this Contract will be construed as if the invalid, illegal, or unenforceable provision is severed and deleted from this Contract.

**N. Broker Disclaimer.** The Brokers will disclose to Purchaser any material factual knowledge the Brokers may possess about the condition of the Property. Purchaser understands that a real estate broker is not an expert in matters of law, tax, financing, surveying, hazardous materials, engineering, construction, safety, zoning, land planning, architecture, or the Americans with Disabilities Act. Purchaser should seek expert assistance on such matters. The Brokers do not investigate a property's compliance with building codes, governmental ordinances, statutes and laws that relate to the use or condition of the Property or its construction, or that relate to its acquisition. Purchaser is not relying upon any representations of the Brokers concerning permitted uses of the Property or with respect to any nonconformance of the Property. If the Brokers provide names of consultants or sources for advice or assistance, the Brokers do not warrant the services of the advisors or their products. The Brokers cannot warrant the suitability of property to be acquired. Purchaser acknowledges that current and future federal, state and local laws and regulations may

require any Hazardous Materials to be removed at the expense of those persons who may have had or continue to have any interest in the Property. The expense of such removal may be substantial. Purchaser agrees to look solely to experts and professionals selected or approved by Purchaser to advise Purchaser with respect to the condition of the Property and will not hold the Brokers responsible for any condition relating to the Property. The Brokers do not warrant that Seller will disclose any or all property defects or other matters pertaining to the Property or its condition. Seller and Purchaser agree to hold the Brokers harmless from any damages, claims, costs and expenses including, but not limited to, reasonable attorneys' fees and court costs, resulting from or related to any person furnishing any false, incorrect or inaccurate information with respect to the Property, Seller's concealing any material information with respect to the condition of the Property, or matters that should be analyzed by experts. To the extent permitted by applicable law, the Brokers' liability for errors or omissions, negligence, or otherwise, is limited to the return of the Fee, if any, paid to the responsible Broker pursuant to this Contract. The parties agree that they are not relying upon any oral statements that the Brokers may have made. Purchaser is relying solely upon Purchaser's own investigations and the representations of Seller, if any, and Purchaser acknowledges that the Brokers have not made any warranty or representation with respect to the condition of the Property or otherwise.

**O. Counterparts.** This Contract may be executed in a number of identical counterparts, and all counterparts will be construed together as one agreement. Any signed counterpart transmitted by Fax or email has the same effect as an original.

**P. Patriot Act Representation.** Seller and Purchaser each represent to the other that: (1) its property interests are not blocked by Executive Order No. 13224, 66 Fed. Reg. 49079; (2) it is not a person listed on the Specially Designated Nationals and Blocked Persons list of the Office of Foreign Assets Control of the United States Department of the Treasury; and (3) it is not acting for or on behalf of any person on that list.

**Q. Exchange.** Seller and Purchaser shall cooperate with each other in connection with any tax deferred exchange that either party may be initiating or completing in connection with Section 1031 of the Internal Revenue Code, so long as neither party will be required to pay any expenses related to the other party's exchange and the Closing is not delayed. Notwithstanding any other provision that may prohibit the assignment of this Contract, either party may assign this Contract to a qualified intermediary or exchange accommodation title holder, if the assignment is required in connection with the exchange. The parties agree to cooperate with each other, and sign any reasonable documentation that may be required, to effectuate any such exchange.

## 20. STATUTORY NOTICES.

**A. Abstract or Title Policy.** At the time of the execution of this Contract, Purchaser acknowledges that the Brokers have advised and hereby advise Purchaser, by this writing, that Purchaser should have the abstract covering the Property examined by an attorney of Purchaser's own selection or that Purchaser should be furnished with or obtain a policy of title insurance.

**B. Notice Regarding Unimproved Property Located in a Certificated Service Area.** If the Property is unimproved and is located in a certificated service area of a utility service, then Seller shall give to Purchaser a written notice in compliance with §13.257 of the Texas Water Code, and Purchaser agrees to acknowledge receipt of the notice in writing. The notice must set forth the correct name of utility service provider authorized by law to provide water or sewer service to the Property, and must comply with all other applicable requirements of the Texas Water Code.

**C. Special Assessment Districts.** If the Property is situated within a utility district or flood control district subject to the provisions of §49.452 of the Texas Water Code, then Seller shall give to Purchaser the required written notice and Purchaser agrees to acknowledge receipt of the notice in writing. The notice must set forth the current tax rate, the current bonded indebtedness and the authorized indebtedness of the district, and must comply with all other applicable requirements of the Texas Water Code.

**D. Property Owners' Association.** If the Property is subject to mandatory membership in a property owners' association, Seller shall notify Purchaser of the current annual budget of the property owners' association, and the current authorized fees, dues and/or assessments relating to the Property. In addition, Seller shall give to Purchaser the written notice required under §5.012 of the Texas Property Code, if applicable, and Purchaser agrees to acknowledge receipt of the notice in writing. Also, Seller shall give to Purchaser the resale certificate required under Chapter 207 of the Texas Property Code, if applicable, and Purchaser agrees to acknowledge receipt of the resale certificate in writing.

**E. Notice Regarding Possible Annexation.** If the Property that is the subject of this Contract is located outside the limits of a municipality, the Property may now or later be included in the extraterritorial jurisdiction of the municipality and may now or later be subject to annexation by the municipality. Each municipality maintains a map that depicts its boundaries and extraterritorial jurisdiction. To determine if the Property is located within a municipality's extraterritorial jurisdiction or is likely to be located within a municipality's extraterritorial jurisdiction, contact all municipalities located in the general proximity of the Property for further information.

**F. Notice Regarding Coastal Area Property.** If the Property adjoins or shares a common boundary with the tidally influenced submerged lands of the state, then Seller shall give to Purchaser a written notice regarding coastal area property, in compliance with §33.135 of the Texas Natural Resources Code, and Purchaser agrees to acknowledge receipt of the notice in writing.

**G. Gulf Intracoastal Waterway Notice.** If the Property is located seaward of the Gulf Intracoastal Waterway, then Seller shall give to Purchaser a written notice regarding the seaward location of the Property, in compliance with §61.025 of the Texas Natural Resources Code, and Purchaser agrees to acknowledge receipt of the notice in writing.

**H. Notice for Property Located in an Agricultural Development District.** If the Property is located in an agricultural development district, then in accordance with §60.063 of the Texas Agricultural Code: (1) Seller shall give to Purchaser a written notice that the Property is located in such a district; (2) Purchaser agrees to acknowledge receipt of the notice in writing; and (3) at the Closing, a separate copy of the notice with current information about the district will be executed by Seller and Purchaser and recorded in the deed records of the county in which the Property is located.

**I. Certificate of Mold Remediation.** If a certificate of mold remediation has been issued for the Property under Section 1958.154 of the Occupations Code within the preceding five years, Seller is required to provide a copy of the certificate to Purchaser.

**J. Notice of Water Level Fluctuations.** If the Property adjoins a lake, reservoir, or other impoundment of water that has a storage capacity of at least 5,000 acre-feet at the impoundment's normal operating level, then the following notice applies:

NOTICE OF WATER LEVEL FLUCTUATIONS: The water level of the impoundment of water adjoining the Property fluctuates for various reasons, including as a result of: (1) an entity lawfully exercising its right to use the water stored in the impoundment; or (2) drought or flood conditions.

**K. Disclosure of Dual Capacity as Broker and Principal. [Complete if applicable]**

\_\_\_\_\_ is a licensed Texas real estate agent and is acting in a dual capacity as broker for the Purchaser and as a principal in this transaction, as he or she may be the Purchaser (or one of the owners of the Purchaser after any assignment of this Contract).

\_\_\_\_\_ is a licensed Texas real estate agent and is acting in a dual capacity as broker for the Seller and as a principal in this transaction, as he or she may be the Seller (or one of the owners of the Seller).

## 21. DISPUTE RESOLUTION.

**A. Mediation.** If any dispute (the "**Dispute**") arises between any of the parties to this Contract including, but not limited to, payment of the Fee, then any party (including any Broker) may give written notice to the other parties requiring all involved parties to attempt to resolve the Dispute by mediation. Except in those circumstances where a party reasonably believes that an applicable statute of limitations period is about to expire, or a party requires injunctive or equitable relief, the parties are obligated to use this mediation procedure before initiating arbitration or any other action. Within seven days after receipt of the mediation notice, each party must deliver a written designation to all other parties stating the names of one or more individuals with authority to resolve the Dispute on such party's behalf. Within 14 days after receipt of the mediation notice, the parties shall make a good faith effort to select a qualified mediator to mediate the Dispute. If the parties are unable to timely agree upon a mutually acceptable mediator, any party may request any state or federal judge to appoint a mediator. In consultation with the mediator, the parties shall promptly designate a mutually convenient time and place for the mediation that is no later than 30 days after the date the mediator is selected. In the mediation, each party must be represented by persons with authority and discretion to negotiate a resolution of the Dispute, and may be represented by counsel. The mediation will be governed by applicable provisions of Chapter 154 of the Texas Civil Practice and Remedies Code, and such other rules as the mediator may prescribe. The fees and expenses of the mediator will be shared equally by all parties included in the Dispute.

**B. Arbitration.** If the parties are unable to resolve any Dispute by mediation, then the parties (including the Brokers) shall submit the Dispute to binding arbitration before a single arbitrator. The Dispute will be decided by arbitration in accordance with the applicable arbitration statute and any rules selected by the arbitrator. After an unsuccessful mediation, any party may initiate the arbitration procedure by delivering a written notice of demand for arbitration to the other parties. Within 14 days after the receipt of the written notice of demand for arbitration, the parties shall make a good faith effort to select a qualified arbitrator acceptable to all parties. If the parties are unable to agree upon the selection of an arbitrator, then any party may request any state or federal judge to appoint an arbitrator. This agreement to arbitrate will be specifically enforceable under the prevailing arbitration law.

**22. CONSULT AN ATTORNEY.** This Contract is a legally binding agreement. The Brokers cannot give legal advice. The parties to this Contract acknowledge that they have been advised to have this Contract reviewed by legal counsel before signing this Contract.

**Purchaser's attorney:**

**Seller's attorney:**

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Fax: \_\_\_\_\_  
 Email: \_\_\_\_\_

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Fax: \_\_\_\_\_  
 Email: \_\_\_\_\_

**23. EXHIBITS AND ADDENDA.** All Exhibits and Addenda attached to this Contract are incorporated herein by reference and made a part of this Contract for all purposes **[check all that apply]**:

- |                                     |              |                                      |
|-------------------------------------|--------------|--------------------------------------|
| <input checked="" type="checkbox"/> | Exhibit "A"  | Legal Description                    |
| <input type="checkbox"/>            | Exhibit "B"  | Site Plan                            |
| <input checked="" type="checkbox"/> | Exhibit "C"  | Information About Brokerage Services |
| <input type="checkbox"/>            | Exhibit "D"  | _____                                |
|                                     |              |                                      |
| <input type="checkbox"/>            | Addendum A   | Schedule of Personal Property        |
| <input type="checkbox"/>            | Addendum B-1 | Third Party Financing                |
| <input type="checkbox"/>            | Addendum B-2 | Seller Financing                     |
| <input type="checkbox"/>            | Addendum B-3 | Existing Loan                        |
| <input type="checkbox"/>            | Addendum C   | Disclosure Notice                    |
| <input type="checkbox"/>            | Addendum D   | Lead Based Paint                     |
| <input type="checkbox"/>            | Addendum E   | Additional Provisions                |
| <input checked="" type="checkbox"/> | Addendum F   | <u>Easement Access Description</u>   |

**24. CONTRACT AS OFFER.** The execution of this Contract by the first party to do so constitutes an offer to purchase or sell the Property. If the other party does not accept that offer by signing this Contract and delivering a fully executed copy to the first party by the earlier of this date \_\_\_\_\_ or the date that is 10 days after the date this Contract is executed by the first party, then that offer will be deemed to have been automatically withdrawn, in which case the Earnest Money, if any, will be returned to Purchaser. Any acceptance of an offer that has been withdrawn will be effective only if the party that withdrew the offer subsequently agrees to the acceptance either in writing or by course of conduct.

**25. ADDITIONAL PROVISIONS.** *[Additional provisions may be set forth below or on any attached Addendum].*

The respective obligations of the Purchaser and Seller to consummate the transactions contemplated by this Agreement are subject to the entry of an order of the Bankruptcy Court approving this Agreement and authorizing the sale of the acquired assets to the Purchaser.

DocuSign Envelope ID: 569E1429-C205-4EFA-8B07-8C77E39DA300

This Contract is executed to be effective as of the date the Title Company acknowledges receipt of this fully executed Contract as indicated by the signature block for the Title Company (the Effective Date).

**SELLER:**

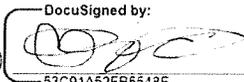
**Boy Scouts of America**

By: (Signature) \_\_\_\_\_  
Name: **Michael A. Ashline**  
Title: **CFO/EVP**  
Date of Execution: \_\_\_\_\_

By: (Signature) \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date of Execution: \_\_\_\_\_

**PRINCIPAL BROKER:**

**CBRE, Inc.**  
**Broker License No.: 299995**

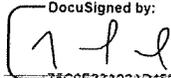
By: (Signature)  \_\_\_\_\_  
Name: **Christopher M. Hipps**  
Title: **Senior Managing Director**

Address: **2100 McKinney Ave, Suite 700**  
**Dallas, TX 75201**

Phone: **(214)979-6321**  
Fax: \_\_\_\_\_  
Email:  **david.glasscock@cbre.com**   
TREC License No.: **0299995**

**PURCHASER:**

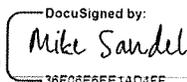
**Israel Bernal and/or assigns**

By: (Signature)  \_\_\_\_\_  
Name: **Israel Bernal**  
Title: \_\_\_\_\_  
Date of Execution: **5/17/2021**

By: (Signature) \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date of Execution: \_\_\_\_\_

**COOPERATING BROKER:**

**Henry S. Miller Projects, LLC**

By: (Signature)  \_\_\_\_\_  
Name: **Mike Sandel**  
Title: **Vice President**

Address: **5151 Belt Line Road, Suite 900**  
**Dallas, TX 75254**

Phone: **(214)356-3596**  
Fax: **(972)980-7090**  
Email: **mikesandel@henrysmiller.com**  
TREC License No.: **206545**



**TITLE COMPANY RECEIPT:** The Title Company acknowledges receipt of this Contract on \_\_\_\_\_ (the **Effective Date**). Upon receipt of the Earnest Money, the Title Company accepts the Earnest Money subject to the terms and conditions set forth in this Contract.

**TITLE COMPANY:**

**National Title Company**

By: (Signature) \_\_\_\_\_

Name: **Denise Bell** \_\_\_\_\_

Title: \_\_\_\_\_

Address: **4131 N. Central Expressway, Suite 450** \_\_\_\_\_

**Dallas, TX 75204** \_\_\_\_\_

Phone: **(214)520-9999** \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

*PERMISSION TO USE: This form is provided for use by members of the North Texas Commercial Association of Realtors®, Inc. ("NTCAR"), members of the North Texas Commercial Association of Real Estate Professionals, Inc., and other licensed users of an NTCAR electronic forms system. Permission is given to make limited copies of the current version of this form for use in a particular Texas real estate transaction. Please contact the NTCAR office to confirm you are using the current version of this form. Mass production, or reproduction for resale, is not allowed without express permission. Any changes to this form must be made in a manner that is obvious. If any words are deleted, they must be left in the form with a line drawn through them. If changes are made that are not obvious, the person who made the change could be subject to a claim of fraud or misrepresentation for passing off an altered form as if it were the genuine NTCAR form.*

**ADDENDUM**

PROPERTY: **1301 Solana Blvd, Building 5, Westlake, TX 76262**

**1) 4. C. Earnest Money**

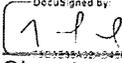
**After thirty (30) days, from the execution of the Purchase Agreement, then \$25,000 of the deposit shall become non-refundable, however applicable to the purchase price.**

Lined area for additional text or notes.

Date: \_\_\_\_\_

Date: 5/17/2021

Signature \_\_\_\_\_

DocuSigned by:  
  
Signature \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature \_\_\_\_\_

Signature \_\_\_\_\_

Addendum

CBRE

**NORTH TEXAS COMMERCIAL ASSOCIATION OF REALTORS®  
EXHIBIT "A" TO COMMERCIAL CONTRACT OF SALE  
LEGAL DESCRIPTION**

**Property address or description: 1301 Solana Blvd, Building 5, Westlake, TX 76262  
±9,827 SF facility on approximately ±1.722 AC of land, legally described as being a 1.722 acre tract of land**

**Land Description**

**TRACT 1:**

Being a 1.722 acre tract of land situated in the C.M. THROOP SURVEY, Abstract No. 1510. Tarrant County, Texas and being all of Lot 1R2, Block 2, Westlake/Southlake Park Addition No. 1, an addition to the Town of Westlake, Tarrant County, Texas according to the replat thereof recorded in Cabinet A. Hanger 6263 of the Plat Records of Tarrant County, Texas, and being more particularly described as follows:

BEGINNING at a 1h inch iron rod found with "Huitt-Zollars" cap at the most northerly northwest corner of said Lot JR, said point also being on the southerly right-of-way line of Kirkwood Boulevard (a variable width right-of-way) as shown on the Final Plat of Westlake/Southlake Park Addition No. 1 recorded in Volume 388-214, Page 78 of the Plat Records of Tarrant County, Texas and being the beginning of a curve to the left having a radius of 2928.00 feet, a central angle of 03 degrees 41 minutes 16 seconds and being subtended by a chord of 188.43 feet which bears North 72 degrees 43 minutes 29 seconds East;

THENCE, along said curve to the left and along the southerly right-of-way line of Kirkwood Boulevard an arc distance of 188.47 feet to a 5/8 inch iron rod found with "Huitt-Zollars" cap at the end of said curve;

THENCE, departing the southerly right-of-way line of Kirkwood Boulevard, South 36 degrees 34 minutes 04 seconds East, a distance of 250. 98 feet to a 5/8 inch iron rod found with "Huitt-Zollars" cap for a corner;

THENCE, South 53 degrees 13 minutes 51 seconds West, a distance of 310.12 feet to a 5/8 inch iron rod found with "Huitt-Zollars" cap on the easterly right-of-way line of Sam School Road (a 68 foot right-of-way) as shown on the Final Plat of Westlake/Southlake Park Addition No. 1 recorded in Volume 388-214, Page 78 of the Plat Records of Tarrant County, Texas and being the beginning of a .non-tangent curve to the right having a radius of 1166.00 feet, a central angle of 06 degrees 06 minutes 01 seconds and being subtended by a chord of 124.08 feet which bears North 19 degrees 04 minutes 57 seconds West:

THENCE, along said curve to the right and along the easterly right-of-way line of Sam School Road an arc distance of 124. 14 feet to a 1/2 inch iron rod found with "Huitt-Zollars" cap at the end of said curve;

THENCE, continuing along the easterly right-of-way line of Sam School Road, North 16 degrees 01 minutes 57 seconds West, a distance of 196.84 feet to a 1/2 inch iron rod found with "Huitt-Zollars" cap at the beginning of a curve to the right having a radius of 20.00 feet, a central angle of 90 degrees 36 minutes 04 seconds and being subtended by a chord of 28.43 feet which bears North 29 degrees 16 minutes 05 seconds East;

THENCE, along said curve to the right and along the easterly right-of-way line of Sam School Road an arc distance of 31.63 feet to the POINT OF BEGINNING and containing 1. 722 acres of land, more or less;

CBRE

**NORTH TEXAS COMMERCIAL ASSOCIATION OF REALTORS®  
ADDENDUM F TO COMMERCIAL CONTRACT OF SALE  
Easement Access Description**

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Property address or description: 1301 Solana Blvd, Building 5, Westlake, TX 76262  
±9,827 SF facility on approximately ±1.722 AC of land, legally described as being a 1.722 acre tract of land

---

**ACCESS EASEMENT DESCRIPTION.**

Easements appurtenant to Tract I created in Reciprocal Access Easement, Parking Agreement and Restrictive Covenants dated September 18, 2000, filed for record on September 21, 2000, and recorded in Volume 14532, Page 619 of the Deed Records of Tarrant County, Texas, over and across the real property more particularly described in Exhibit D (Parking Easement) and Exhibit E (Access Easement) thereto and as shown on a survey prepared by Eric J. Yahoudy, Registered Professional Land Surveyor 114862, dated March 15, 2001, Project No. 01-2845-03; the Access Easement being more particularly by metes and bounds as follows:

Being a 0.690 acre tract of land situated in the CM THROOP SURVEY, ABSTRACT NO. 1510, Tarrant County, Texas and being part of Lot IR, Block 2, WESTLAKE/SOUTHLAKE PARK ADDITION NO. I, an addition to the Town of Westlake, Tarrant County, Texas according to the map thereof recorded in Cabinet A, Slide 283, Plat Records of Tarrant County, Texas, and being more particularly described as follows:

COMMENCING at a 1/2 inch iron rod found with "Huitt-Zollars" cap at the northwest corner of said Lot IR, Block 2, said point also being on the southeasterly right-of-way line of Kirkwood Boulevard (a variable width right-of-way);

THENCE along the southeasterly right-of-way line of Kirkwood Boulevard and along a curve to the left having a radius of 2928.00 feet a central angle of 09 degrees 44 minutes 12 seconds and an arc length of 497.57 feet, being subtended by a chord of North 69 degrees 42 minutes 01 seconds East, a chord distance of 496.97 feet to the POINT OF BEGINNING;

CBRE

11/2/2015



## Information About Brokerage Services

*Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.*

### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any coincidental information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
Designated Broker of Firm	License No.	Email	Phone
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Sales Agent/Associate's Name	License No.	Email	Phone
Buyer/Tenant/Seller/Landlord Initials		Date	

Regulated by the Texas Real Estate Commission

Information available at [www.trec.texas.gov](http://www.trec.texas.gov)  
IABS 1-0

**EXHIBIT B**

**Whittman Declaration**

**IN THE UNITED STATES BANKRUPTCY COURT  
FOR THE DISTRICT OF DELAWARE**

In re:

BOY SCOUTS OF AMERICA AND  
DELAWARE BSA, LLC,<sup>1</sup>

Debtors.

Chapter 11

Case No. 20-10343 (LSS)

(Jointly Administered)

**DECLARATION OF BRIAN WHITTMAN  
IN SUPPORT OF DEBTORS' MOTION FOR ENTRY OF AN ORDER,  
PURSUANT TO SECTION 363 OF THE BANKRUPTCY CODE, AUTHORIZING  
THE SALE OF CERTAIN REAL PROPERTY LOCATED IN WESTLAKE, TEXAS**

I, Brian Whittman, being duly sworn, state the following under penalty of perjury:

1. I am over twenty-one (21) years of age and fully competent to make this declaration in support of the *Debtors' Motion for Entry of an Order Pursuant to Section 363 of the Bankruptcy Code Authorizing the Sale of Certain Real Property Located in Westlake, Texas* ("Motion"),<sup>2</sup> which is filed concurrently herewith. I am a Managing Director with Alvarez & Marsal North America, LLC ("A&M"), which serves as restructuring advisor to Boy Scouts of America and Delaware BSA, LLC, the non-profit corporations that are debtors and debtors in possession in the above-captioned chapter 11 cases (together, the "Debtors"). As the lead Managing Director at A&M responsible for this engagement since August 2019, I have been involved with many aspects of these chapter 11 cases and in doing so have familiarized myself with a range of matters concerning the Debtors, including those described herein.

---

<sup>1</sup> The Debtors in these chapter 11 cases, together with the last four digits of each Debtor's federal tax identification number, are as follows: Boy Scouts of America (6300) and Delaware BSA, LLC (4311). The Debtors' mailing address is 1325 West Walnut Hill Lane, Irving, Texas 75038.

<sup>2</sup> All capitalized terms used but not otherwise defined herein shall have meanings ascribed to such terms in the Motion.

2. Except as otherwise stated in this declaration, all facts set forth herein are based on my personal knowledge, materials provided by, or my discussions with, members of the Debtors' management team or other advisors or information obtained from my personal review of relevant documents. Additionally, the views asserted in this declaration are based upon my experience and knowledge of the Debtors' operations, financial condition, and liquidity. If called upon to testify, I would competently testify to the facts set forth herein.

3. The Scouting University Property is a nearly 10,000 square foot building located on approximately 1.72 acres of real property in Westlake, Texas. Historically, the Scouting University Property served as a multipurpose facility with traditional offices alongside large training spaces. The Debtors ceased operations at the facility prior to the Petition Date and it has remained vacant since January 3, 2020. The Debtors do not conduct any operations at the Scouting University Property, and they do not anticipate having any need to use the Scouting University Property in the future. Despite the lack of ongoing operations, the Scouting University Property continues to have annual carrying costs. Presently, the Scouting University Property is unencumbered and the Debtors are unaware of any claims that are secured by the property.

4. In October 2019, the Debtors entered into an exclusive sales listing agreement with CBRE, Inc. ("CBRE") to act as their representative with respect to the marketing and sale of the Scouting University Property. Initial marketing efforts began in February 2020, and those marketing efforts lasted for more than a year. CBRE estimates that its marketing efforts resulted in more than 50,000 unique impressions based on its electronic tracking, from local, regional, and national users and investors. I am informed that approximately 750 prospective purchasers reviewed detailed underwriting materials with respect to the Scouting University Property.

5. CBRE also prepared a broker opinion of value for the Scouting University Property as of October 13, 2020 (the “Broker Opinion”), a true and correct copy of which is attached hereto as Exhibit 1. I have reviewed the Broker Opinion and am familiar with its contents. CBRE concluded, based in large part on the specialized features and relatively expensive demolition costs of the Scouting University Property, that an “as is” target price of \$1,800,000 was in line with market expectations for sale.

6. After considering the Broker Opinion and four (4) qualified offers for the Scouting University Property ranging from \$1,700,000 to \$2,000,000, the Debtors engaged in arm’s-length and good-faith negotiations with certain prospective purchasers. Ultimately, the Debtors determined that the qualified offer of the Purchaser represented the best path forward. The Purchaser’s initial offer was \$2,000,000, and the Debtors negotiated with the Purchaser to increase the purchase price by \$100,000, to \$2,100,000. The Debtors have determined that the Purchaser’s offer of \$2,100,000 is the highest and best offer that the Debtors have received for the Scouting University Property. On May 17, 2021, the Debtors entered into the Sale Agreement with the Purchaser.

7. Based on my review of the Broker Opinion and my discussions with the Debtors’ management regarding the marketing process, I believe that further marketing efforts for public sale are unlikely to result in higher or otherwise better offers for the Scouting University Property. The Debtors have consulted with the Tort Claimants’ Committee, the Future Claimants’ Representative, and the Coalition of Abused Scouts for Justice with respect to the Debtors’ proposed Sale.

8. I believe the Sale Agreement is the product of good-faith, arm’s-length negotiations between the Debtors and the Purchaser. The Purchaser is not affiliated with, or an insider of, the

Debtors or any related entity. The Sale will yield proceeds of approximately \$1,962,000 net of approximately \$138,000 of commissions, charges and fees, including a six percent (6%) brokers' fee shared between CBRE and Henry S. Miller Brokerage, LLC. I believe that these commissions, charges, and fees are customary for a transaction of this nature.

*[Remainder of Page Intentionally Left Blank]*

I declare under penalty of perjury that the foregoing statements are true and correct.

Dated: May 27, 2021  
Chicago, Illinois

ALVAREZ & MARSAL NORTH AMERICA, LLC

/s/ Brian Whittman

Brian Whittman  
Managing Director

**EXHIBIT 1**

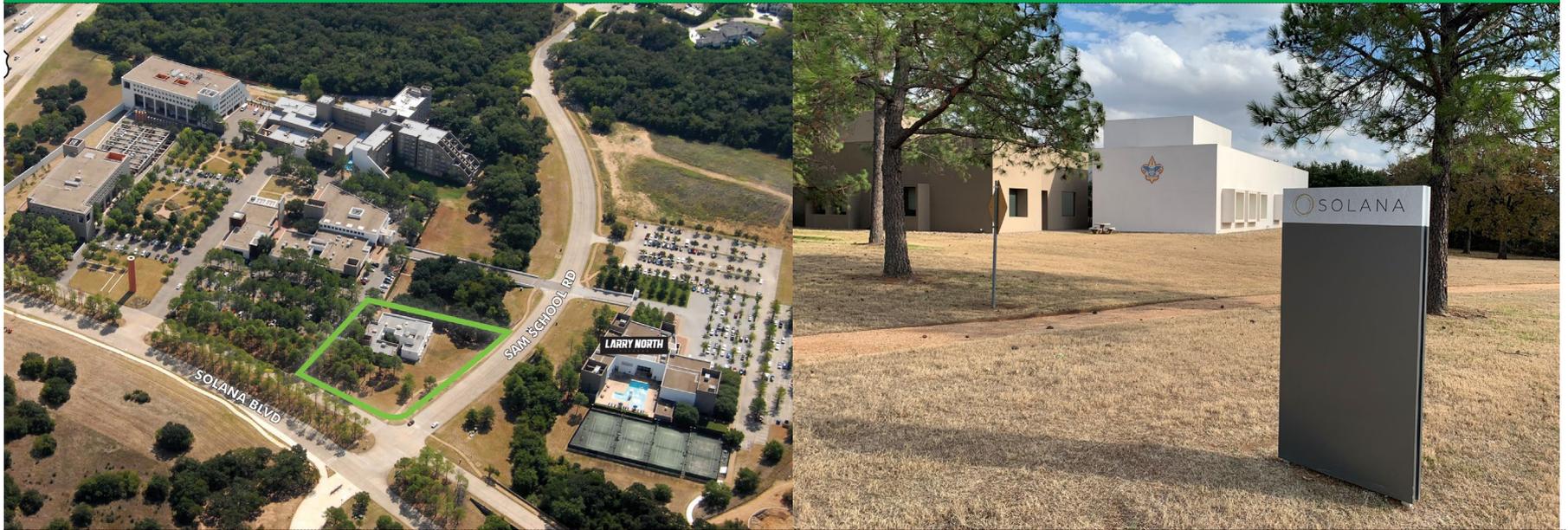
**Broker Opinion**

# BROKER VALUE OPINION



PREPARED FOR: Boy Scouts of America  
 PREPARED BY: David Glasscock, Office Investments – Dallas, TX -75201

1301 Solana Blvd, Building #5, Westlake, TX 76262



## SUBJECT PROPERTY INFORMATION

Address:	1301 Solana Blvd, Building #5, Westlake, TX 76262
Site Acreage:	±1.64 Acres
Building(s) Size (SF):	±9,827 SF
Zoning:	PD 1-1, Planned Development
Year Built:	1990 / Renovated in 2015
Comments:	<p>Comprising ±1.64 acres, the former BSA Training is a single tenant office building totaling approximately ±9,827 SF. It has both office and large training space. Location is within the Westlake City limits, offering convenient access from Hwy 114 and to D/FW Airport. Several large corporate office users surround the Solana Office corridor. The building also sits near several master planned communities.</p> <p>The building's former use as a training center will require substantial renovation costs for a new owner user or investor. Updated improvement estimate to ±\$80.00 per SF. Several user groups that toured the facility pre-COVID and in early April and May estimated interior construction costs in this range, to accommodate an updated office use per all local building codes.</p>
	<p><i>Area office building comparables that are currently listed and/or have traded over the past 12 months sales in the area support pricing guidance for the BSA property in the \$180.00 to \$190.00 per square foot range to the building. <b>Our pricing guidance recommendation is ±\$1,800,000.00, as is.</b></i></p> <p><i>There has been owner-user and investment activity, however we have seen pricing 20% to 25% lower after March 2020 in the area of the West DFW/Solana market. Logical buyers could be family offices and or local use. We recommend a marketing period of 6-9 months.</i></p>

# BROKER VALUE OPINION



PREPARED FOR: Boy Scouts of America  
 PREPARED BY: David Glasscock, Office Investments – Dallas, TX -75201

1301 Solana Blvd, Building #5, Westlake, TX 76262

PROPERTY STRENGTHS	CHALLENGES
<ul style="list-style-type: none"> <li>Corporate offices like Fidelity, Schwab, and upscale residential density surrounding the area development.</li> <li>Very good highway access (Hwy 114, I-35 W &amp; I-45 all within 4 miles of the property)</li> <li>Opportunity to control single user building, for safety &amp; security.</li> <li>Professional Office Building in Solana Office Park ±335 feet of frontage along Solana Parkway</li> </ul>	<ul style="list-style-type: none"> <li>Specialized building with limited reuse in current state beyond single tenancy without substantial reconfiguration and capital investment</li> <li>Relatively expensive demolition costs due to nature of construction</li> <li>Office market: weak small tenant market area metrics in DFW. Demand still has significant room for growth.</li> <li>Sublease market is increasing</li> </ul>

## SOLANA OFFICE VALUATION SUMMARY (NET PRICING)

<b>CEILING PRICE</b>	\$190.00/SF or \$1,875,000
	Per Square Foot
<b>TARGET PRICE</b>	\$185.00/SF or \$1,820,000
	Per Square Foot
<b>FLOOR PRICE</b>	\$175.00/SF or \$1,725,000
	Per Square Foot

# BROKER VALUE OPINION



PREPARED FOR: Boy Scouts of America  
 PREPARED BY: David Glasscock, Office Investments – Dallas, TX -75201

1301 Solana Blvd, Building #5, Westlake, TX 76262

## BPO (SALE)

Date of BOV:	October 13, 2020	High BPO: \$190.00/SF - Building	\$ 1,875,000
Address:	1301 Solana Drive Westlake, TX 76262	Low BPO: \$175.00/SF - Building	\$1,725,000

## CONTACTS

### David Glasscock

Senior Vice President

+1 214 979 6321

David.Glasscock@cbre.com

CBRE © 2020 All Rights Reserved. "This represents an estimated sale price for this property. It is not the same as the opinion of value in an appraisal developed by a licensed appraiser under the Uniform Standards of Professional Appraisal Practice."

All information included in this proposal pertaining to CBRE—including but not limited to its operations, employees, technology and clients—are proprietary and confidential, and are supplied with the understanding that they will be held in confidence and not disclosed to third parties without the prior written consent of CBRE. This letter/proposal is intended solely as a preliminary expression of general intentions and is to be used for discussion purposes only. The parties intend that neither shall have any contractual obligations to the other with respect to the matters referred herein unless and until a definitive agreement has been fully executed and delivered by the parties. The parties agree that this letter/proposal is not intended to create any agreement or obligation by either party to negotiate a definitive lease/purchase and sale agreement and imposes no duty whatsoever on either party to continue negotiations, including without limitation any obligation to negotiate in good faith or in any way other than at arm's length. Prior to delivery of a definitive executed agreement, and without any liability to the other party, either party may (1) propose different terms from those summarized herein, (2) enter into negotiations with other parties and/or (3) unilaterally terminate all negotiations with the other party hereto.

This information has been obtained from sources believed reliable. We have not verified it and make no guarantee, warranty or representation about it. Any projections, opinions, assumptions or estimates used are for example only and do not represent the current or future performance of the property. You and your advisors should conduct a careful, independent investigation of the property to determine to your satisfaction the suitability of the property for your needs.

IN THE UNITED STATES BANKRUPTCY COURT  
FOR THE DISTRICT OF DELAWARE

In re:

BOY SCOUTS OF AMERICA AND  
DELAWARE BSA, LLC,<sup>1</sup>

Debtors.

Chapter 11

Case No. 20-10343 (LSS)

(Jointly Administered)

**Objection Deadline:**

June 10, 2021 at 4:00 p.m. (ET)

**Hearing Date:**

June 17, 2021 at 10:00 a.m. (ET)

**NOTICE OF THE DEBTORS' MOTION FOR ENTRY OF AN ORDER, PURSUANT TO  
SECTION 363 OF THE BANKRUPTCY CODE, AUTHORIZING THE  
SALE OF CERTAIN REAL PROPERTY LOCATED IN WESTLAKE, TEXAS**

**PLEASE TAKE NOTICE** that, on May 27, 2021, Boy Scouts of America and Delaware BSA, LLC, as debtors and debtors in possession in the above-captioned chapter 11 cases (collectively, the "Debtors") filed the *Debtors' Motion for Entry of Order, Pursuant to Section 363 of the Bankruptcy Code, Authorizing the Sale of Certain Real Property Located in Westlake, Texas* (the "Motion") with the United States Bankruptcy Court for the District of Delaware (the "Court").

**PLEASE TAKE FURTHER NOTICE** that, any responses or objections to the Motion must be in writing, filed with the Clerk of the Court, 824 North Market Street, 3rd Floor, Wilmington, Delaware 19801, and served upon and received by the undersigned attorneys for the Debtors on or before **June 10, 2021 at 4:00 p.m. (Prevailing Eastern Time)**.

**PLEASE TAKE FURTHER NOTICE** that, if any objections to the Motion are received, the Motion and such objections shall be considered at a hearing via videoconference before The Honorable Laurie Selber Silverstein of the United States Bankruptcy Court for the District of Delaware on **June 17, 2021 at 10:00 a.m. (Prevailing Eastern Time)**.

**PLEASE TAKE FURTHER NOTICE THAT IF NO OBJECTIONS TO THE MOTION ARE TIMELY FILED, SERVED AND RECEIVED IN ACCORDANCE WITH THIS NOTICE, THE COURT MAY GRANT THE RELIEF REQUESTED IN THE MOTION WITHOUT FURTHER NOTICE OR HEARING.**

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<sup>1</sup> The Debtors in these chapter 11 cases, together with the last four digits of each Debtor's federal tax identification number, are as follows: Boy Scouts of America (6300); and Delaware BSA, LLC (4311). The Debtors' mailing address is 1325 W. Walnut Hill Ln., Irving, TX 75038.

Dated: May 27, 2021  
Wilmington, Delaware

MORRIS, NICHOLS, ARSHT & TUNNELL LLP

*/s/ Paige N. Topper*

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– and –

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*ATTORNEYS FOR THE DEBTORS AND  
DEBTORS IN POSSESSION*

